

# STATE OF INDIANA ANNUAL TRAINING REPORT

### **EXPANDED VERSION**

SUBMITTED: DECEMBER 1, 2005

SUBMITTED BY:
INDIANA DEPARTMENT OF WORKFORCE DEVELOPMENT
MARKET DEVELOPMENT UNIT

### **Acknowledgments**

December 1, 2005

To the Members of the General Assembly:

It is with pleasure that we submit the Department of Workforce Development 2004-2005 Annual Training Report, covering the period from July 1, 2004 through June 30, 2005.

As you know, we are working rapidly to upgrade the skills of Hoosier workers to provide a competitive edge to Indiana businesses, attract new industry and accelerate economic growth. For us to succeed in these efforts, we are seeking to transform the public workforce system to increase training and employment opportunities throughout the state.

We look forward to working with you in the months and years ahead as we recast our various training efforts throughout our economic regions. We also acknowledge our strong working relationships with the Indiana Economic Development Corporation, Ivy Tech Community College, and the Workforce Investment Boards across the state, all of whom directly assist in providing quality training programs on behalf of thousands of Hoosier citizens.

I also acknowledge the dedicated agency staff who administer our many training programs and efforts, whose work is reflected in this report. Their work is critical to our collective vision of moving Indiana to the forefront of workforce development.

While this report contains the information on the various grant programs we administer, we have also attempted to provide you with one-page analytical snapshots of each of our 11 Economic Growth Regions. We hope you will find this information useful as it identifies key information such as current and projected top industries and average wages, as well as training funds awarded per industry.

The individual grant information that was traditionally included in this written document can now be found online at <a href="http://www.in.gov/dwd/aboutdwd\_pubs.htm">http://www.in.gov/dwd/aboutdwd\_pubs.htm</a> or is available upon request from the IDWD Market Development Unit at 317-232-7375. We have aimed to provide a more succinct, yet meaningful, report to you with our new format.

In addition to changing our reporting format, we have also made enhancements to the administration of the program by expediting the approval period and lowering matching requirements for small businesses. In early 2006, we will further streamline the application process by launching an online grant application tool for businesses. This addition will allow you to access more frequently updated training results and grant program information for our Training Acceleration Grant.

If I or my staff can be of any assistance to you regarding the work of the Department, please feel free to contact us at your convenience.

Sincerely,

MISO

Ronald L. Stiver, Commissioner Indiana Department of Workforce Development

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### **Introduction & Background**

The Indiana Department of Workforce Development (IDWD) strives to grow jobs and employment, increase the personal income of Hoosiers, and deliver premier customer service. IDWD achieves this through:

» Innovation: Offering innovative solutions demanded in the global economy

» Regionalization: Delivering services to meet local and regional needs

» Integration: integrating services to better serve our customers while eliminating operational and

programmatic silos

» Alignment: Aligning IDWD, training and workforce services with economic development needs and employer

demands

A key component of these efforts is providing diverse training opportunities aimed at increasing the skill levels of Hoosiers and delivering programs that meet the demands of our changing economy. The Indiana Department of Workforce Development is pleased to submit its Annual Training Report, which outlines training grants awarded and implemented through IDWD, to Governor Mitchell E. Daniels, Jr. and members of the Indiana General Assembly.

IDWD manages numerous state and federally funded programs that provide training to incumbent, dislocated, unemployed, and underemployed Hoosier workers. The annual training report covers all training activities for the Program Year July 1, 2004, through June 30, 2005 (PY 04) for the following training programs:

- » Advance Indiana (ADVI)
- » Incumbent Worker Training Fund (IWT)
- » Building Trades
- » Indiana Plan (IN Plan)
- » Trade Adjustment Assistance (TAA)
- » Workforce Investment Act (WIA)
- » Workforce Investment Act. (WIA)

The following chart compares the grant awards and the projected number of trainees for PY 03 and PY 04. The Indiana Department of Workforce Development distributed and administered a little over \$69 million in PY 04 to help upgrade the

Chart 1: Comparison of PY 04 and PY 03 Grant Awards and People Served

Program	PY 04 Grant Awards	PY 04 People Served	PY 03 Grant Awards	PY 03 People Served
*ADVI	\$924,041.00	\$924,041.00 438		473
*IWT	\$14,154,112.49	10,843	\$12,410,773.27	7,792
Building Trades	\$5,335,014.00	14,831	\$4,361,030.00	5,738
IN Plan	\$450,000.00	150	\$450,000.00	150
TAA	\$4,727,147.00	1,213	\$5,577,958.00	2,713
** WIA	\$43,721,005	12,304	\$40,559,485.00	14,398
Total	\$69,311,319.49	39,779	\$64,231,128.27	31,264

<sup>\*</sup> Grant Award calculations include all funds awarded during the indicated year, in addition to those grants awarded in previous Program Years whose grant term end date was on or after July 1, 2004 and on or before June 30, 2005

<sup>\*\*</sup>The amounts mandated by WIA formula for allocation to each Workforce Investment Board (WIB) for services to participants. Includes administrative 10% and carry-forward funds available.

### **Advance Indiana Overview**

Advance Indiana was created to promote lifelong learning and improve the skills of the Indiana workforce by making meaningful training opportunities possible. In 1998, IDWD identified and re-directed some of its resources to support Advance Indiana training programs. Since then, the program has grown from \$3.2 to \$17.6 million in PY 04. Advance Indiana is committed to:

- » Increasing accessibility to training for Indiana's incumbent workforce;
- » Developing transferable skill credentials among the state's workforce; and
- » Enhancing the productivity and competitiveness of Indiana businesses.

In previous years, six distinct programs resided under the Advance Indiana umbrella: Gain Education & Training (GET), Regional Skill Alliance (RSA), Skilled Trade Apprenticeship (STA) Workforce Investment Now (WIN), Incumbent Worker Training (IWT), and Advance Indiana (ADVI). All were financed through the penalties and interest on delinquent Unemployment Insurance (UI) taxes as well as the Incumbent Worker Training fund and federal Workforce Investment Act (WIA) dollars.

Of the six programs listed above, only ADVI and IWT funds were utilized for new projects during PY 04. The lone exception was one RSA training grant that was extended from PY 03. The WIN training program no longer exists and the other three programs were absorbed into the IWT program, although funding is still available for the Skilled Trades Apprenticeship program. Below are brief summaries of the four training programs no longer actively utilized by IDWD.

### 1. GAIN EDUCATION AND TRAINING (GET)

Gain Education and Training (GET) grants were made possible through legislation that allowed IDWD to use up to \$6.5 million from the Penalties and Interest Fund (P & I Fund). These funds were made available on July 1, 1999, and reached its sunset on June 30, 2003. In PY 04 there were 14 GET projects still active with \$1,431,651 in awards helping to train 1,644 Hoosier workers.

### 2. REGIONAL SKILL ALLIANCE (RSA)

The Regional Skill Alliance grants are no longer in existence, but its regional approach to training was incorporated into the Advanced Indiana and Incumbent Worker Training programs. During PY04 there was one RSA project for \$39,296 awarded to the Center of Workforce Innovations to train 84 workers. This grant was a one year extension of a grant awarded in PY 03.

### 3. SKILLED TRADES APPRENTICESHIP (STA)

Skilled Trades Apprenticeship (STA) grants are designed to assist manufacturing firms with training costs associated with industrial trade apprenticeships and upgrading skills of journey persons. All training projects require the approval of the Unemployment Insurance Board. There were no STA grants awarded or active during PY 04 since a portion of the Incumbent Worker Training Fund was allocated towards apprenticeship programs using the same guidelines. Since 1997, 84 STA grants were approved and \$6,840,528 awarded to train 3,767 apprentices statewide.

### 4. WORKFORCE INVESTMENT NOW (WIN)

The Workforce Investment Now (WIN) training program was state funded and targeted to companies with recognized risk factors such as non-seasonal layoffs, reduction in productivity or quality, or loss of a product line. WIN funds were intended to build career pathways and training programs that would meet future workforce needs. Since its inception in 1999, 30 WIN projects were awarded \$2,237,323 to train 4,033 Hoosier workers. In February 2002, remaining WIN funds were redirected to the general fund to help offset the state budget crisis.

After February 2002, three pioneering pilot projects were awarded \$500,000 using additional state WIN funds—Indiana Information Technology Association (INITA) \$100,000; TechPoint \$200,000; and Indiana INTERNnet \$200,000. Indiana INTERNnet was the only active WIN project during this reporting period, and it concluded October 1, 2004. The grant was awarded to the Indianapolis Chamber of Commerce to carry out a Longitudinal Internship Study to explore how Indiana can better retain college graduates by offering entry level positions to interns.

This grant allowed 137 interns the opportunity to work in industries of interests. While participating in the study, the students were surveyed to capture quantitative feedback on the importance of internships in validating their career choices.

### **Advance Indiana Overview**

For PY 04 grants that were awarded under the Advance Indiana umbrella include:

- » Advance Indiana (ADVI)
- » Incumbent Worker Training (IWT)

Although each Advance Indiana program is uniquely geared toward different segments of the existing workforce, each project must result in a credential recognized by business and industry, and prepares individuals for movement into a career path. Projects may last up to 24 months from the date of the award and the maximum grant amount is typically \$200,000.

During PY 04, there were 212 active Advance Indiana grants that were projected to help train over 30,000 Hoosier workers. The following chart, *Chart ADVI 1: PY 04 Active Advance Indiana Program Summary*, breaks out all grant activity under the Advance Indiana umbrella. While ADVI and IWT were the only programs awarding new grants in PY 04, there was still activity reported for GET, RSA and WIN due to grants from previous years still being active.

### Chart 2: PY 04 Active Advance Indiana Program Summary

Program	Funds Allocated	Number of Grants	Expenditures	Balance	Planned Trainees	Enrolled Trainees	Completed Trainees
ADVI	\$1,753,522.90	14	\$486,261.72	\$1,267,261.18	898	576	302
GET	\$1,431,651	14	\$456,205.47	\$975,445.53	1,644	1399	1049
IWT*	\$21,726,888.64	197	\$7,112,403.84	\$13,582,852.77	14,574	7404	3719
RSA	\$1,636,422.93	13	\$1,102,672.04	\$962,810.89	853	634	291
WIN**	\$200,000.00	1	\$129,576.00	\$70,424.00	200	**Not Applicable	**Not Applicable
Total	\$26,145,913.44	239	\$9,287,119.07	\$16,858,794.37	18,169	10,013	5,361

<sup>\*</sup>IWT does not include Building Trades (See page 24) and Indiana Plan (See page 23)

### **PY03 ERR & Retention Rates**

Earning replacement rates (ERR) and retention rates were calculated on all Advance Indiana grants that closed during PY03 using employer wages reported to IDWD's Unemployment Insurance (UI) benefit system.

ERR	105.2%
Retention Rates	91.4%

ERR- See Glossary page 27 for definition Retention Rate- See glossary page 28 for definition.

<sup>\*\*</sup>One WIN grant was approved for a Longitudinal Internship Study to the Indianapolis Chamber of Commerce.

### Regional Skill Alliance (RSA)

### **PY 04 Grant Summary**

The following data reflects grants that were approved during 7/1/04 - 6/30/05

Number of Projects	1
Funds Committed	\$39,296.00
Expenditures	\$4,184.00
Balance	\$35,112.00

### **PY 04 Trainee Data**

Planned	84
Enrolled	8
Completed	8

\*This data reflects the status of this grant as of June 30, 2005, two months prior to the grant's end date of August 30, 2005.

### **PY03 ERR & Retention Rates**

Earning replacement rates (ERR) and retention rates were calculated on grants that closed during PY03 using employer wages reported to IDWD's Unemployment Insurance (UI) benefit system.

ERR	116.7%
Retention Rates	88.43%

ERR- See Glossary page 27 for definition Retention Rate- See glossary page 28 for definition.

The Regional Skill Alliance (RSA) training program was introduced in October 1999 when IDWD set aside \$1 million each year in federal Workforce Investment Act (WIA) funds. Since then, thirty-seven projects and over five million dollars have been awarded for the training of 2,863 Hoosier workers.

The specific objectives of the RSA training program were: »Involve WIBs\* in incumbent worker training:

- »Collaborate with small to medium-sized firms to coordinate training activities and build training alliances; and
- »Focus on regional training needs.

This program reached its sunset in 2003. However, in PY 04 IDWD awarded a second year term to a grant that was initially awarded in PY 03. The details of that grant are listed below.

\*Workforce Investment Boards

### **Pulaski County RSA**

During PY 04, there was only one project granted under the Regional Skill Alliance program. This project was the 2nd year of a 24 month project awarded to the Pulaski County Regional Skill Alliance. This consortium is comprised of the Community Development Commission of Pulaski County, Ivy Tech, employers and employees of Pulaski County, and the Center of Workforce Innovations. Under the second year of this grant, the following credentials were being sought:

- 5 Career Development Certificate in Business
- 6 Career Technical Certificate
- 8 Microsoft Office (MOUS) Core Certification
- 8 Microsoft Office (MOUS) Expert Level Certification
- 55 Advanced American Welding Society (AWS) Certifications
- 2 Regular American Welding Society (AWS) Certifications

The total award for this project was \$39,296.40.

### Chart 3: Approved Regional Skill Alliance Grant Activity, 2000-2005.

Program Year	Projects	Award	Planned Trainees	Enrolled trainees	Completed trainees
2000-2001	7	\$1,326,251.00	1327	689	483
2001-2002	7	\$802,343.00	273	304	212
2002-2003	17	\$1,786,853.00	857	881	508
2003-2004	5	\$698,187.93	322	324	192
2004-2005	1	\$39,296.00	84	8	8
Total	37	\$5,058,812.93	2863	2206	1403

This data is as of June 30, 2005. Please note that some grants will not actualize total completions until their grant end date.

### **Advance Indiana (ADVI)**

### **PY 04 Grant Summary**

The following data reflects grants that were approved during 7/1/04 - 6/30/05

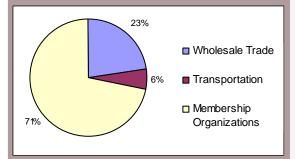
Number of Projects	6
Funds Committed	\$924,041.00
Expenditures	\$95,852.93
Balance	\$828188.07

### **PY 04Trainee Data**

Planned	438
Enrolled	215
Completed	53

This data reflects activity that took place prior to June 30, 2005 and it may not accurately reflect the projects total outcomes.

### **Training Funds Awarded by Industry**



### **PY03 ERR & Retention Rates**

Earning replacement rates (ERR) and retention rates were calculated on grants closing during PY03 using employer wages reported to IDWD's Unemployment Insurance (UI) benefit system.

ERR	121.1%
Retention Rates	84.62%

ERR- See Glossary page 27 for definition Retention Rate- See glossary page 28 for definition. Created in 2003, the Advance Indiana Grant (ADVI) was designed to assist companies and organizations who offered training opportunities to their existing workers which result in industry-recognized credentials. The ADVI program was created in response to Energize Indiana, the state's long-term economic development plan, and focused on four targeted high-skill industry clusters:

- » Advanced Manufacturing
- » Life Sciences
- » Information Technology
- » High-Tech Distribution.

### **Atlas Logistics**

Atlas Logistics operates the second largest temperature controlled distribution network in North America with 54 facilities and 270 million cubic feet of refrigerated space. Atlas utilizes freezer, cooler and dry storage to provide logistics and transportation solutions to major food processors and producers in Canada and the United States. The Shelbyville facility services more than 400 Kroger stores and ships in excess of 220,000 cases per day- totaling over 1.5 million cases per week.

IDWD awarded \$60,000 to train 48 Warehouse Operations Supervisors in courses such as *Problem Solving Process, Communicating with Others, and Managing Change.* Upon completion of the training, 46 trainees received state issued Certificates of Technical Achievement in Business in addition to college credit through Tri State University that can go toward earning an Associates Degree.

### Chart 4: Approved Advance Indiana Grant Activity, 2003-2005

Program Year	Projects	Award	Planned Trainees	Enrolled Trainees	Completed Trainees
2003-2004	10	\$871,882.00	473	334	249
2004-2005	6	\$924,041.00	438	215	53
Total	16	\$1,795,923.00	911	549	302

### **Incumbent Worker Training Fund (IWT)**

### **PY 04 Grant Summary**

The following data reflects grants that were approved during 7/1/04 - 6/30/05 under the Ivy Tech 55% fund.

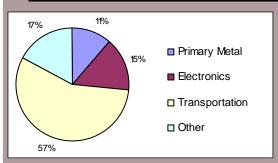
Number of Projects	49
Funds Committed	\$4,502,320.01
Expenditures	\$1,177,937.00
Balance	\$3,324,383.01

### **Trainee Data**

Planned	2824
Enrolled	1700
Completed	1699

This data reflects activity that took place prior to June 30, 2005 and may not accurately reflect projects total outcomes.

### **Training Funds Awarded by Industry**



### **PY03 ERR & Retention Rates**

Earning replacement rates (ERR) and retention rates were calculated on grants that closed during PY03 using employer wages reported to IDWD's Unemployment Insurance (UI) benefit system.

ERR	107.1%
Retention Rates	97.17%

ERR- See Glossary page 27 for definition. Retention Rate: See Glossary page 28 for definition. Legislation enacted in 2001 established the Incumbent Worker Training Fund (IWT) which is funded through a .09 percent assessment of the previous year's taxable wages. The assessment was offset by a 0.1 percent decrease in Unemployment Insurance (UI) taxes. The Legislation requires that representatives from the Indiana Chamber of Commerce, the Indiana Manufacturers Association, the Indiana State AFL-CIO and United Auto Workers comprise a board to establish guidelines for managing the fund and for recommending IWT training projects to the UI Board. The UI Board has final approval on training grants.

The legislation also required that **55%** of the funds be earmarked to Ivy Tech State College to support its industrial and building trades programs. The remaining **45%** is for other incumbent worker training programs.

The legislation served five (5) purposes:

- 1. To improve manufacturing productivity levels in Indiana.
- 2. To enable firms to become competitive by making workers more productive through training.
- 3. To create a competitive economy by creating and retaining jobs.
- 4. To encourage increased training necessary due to an aging workforce.
- 5. To avoid potential payment of unemployment compensation by providing workers with enhanced job skills.

The IWT Board established the eligibility requirements for the grant program, and decided that while all Indiana businesses are eligible to apply, applicants within high-skill, high-demand occupations are preferred. Training must result in clear career paths, wage-gains and portable skills that are recognized and able to be carried with employees throughout their career. Grant funding is limited and applicants are judged on a competitive basis. All applicants must show an overall benefit to the economy.

### Chart 5: Approved IWT Grant Activity, 55% Fund, 2002-2005

Program Year	Projects	Award	Planned Trainees	Enrolled Trainees	Completed Trainees
2002-2003	50	\$3,666,993.38	2078	1538	1472
2003-2004	33	\$4,169,885.40	2295	1550	1526
2004-2005	49	\$4,502,320.01	2824	1700	1699
Total	132	\$12,609,064	7197	4788	4697

<sup>\*</sup>These figures do not include the building trades allocations, which are located on page 24.

### **IWT to Training Acceleration Grant (TAG)**

### **PY 04 Grant Summary**

The following data reflects grants that were approved during 7/1/04 - 6/30/05 under the IDWD 45% fund

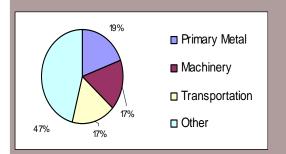
Number of Projects	88
Funds Committed	\$9,304,488
Expenditures	\$2,950,219.57
Balance	\$6,351,093.43

### **PY 04Trainee Data**

Planned	7810
Enrolled	3374
Completed	2763

This data reflects activity that took place prior to June 30, 2005 and may not accurately reflect projects total outcomes.

### **Training Funds Awarded by Industry**



### **PY03 ERR & Retention Rates**

Earning replacement rates (ERR) and retention rates were calculated on grants that closed during PY03 using employer wages reported to IDWD's Unemployment Insurance (UI) benefit system.

ERR	109.2%
Retention Rates	86.6%

ERR- See Glossary page 27 for definition Retention Rate- See glossary page 28 for definition. In 2005, the Indiana General Assembly enacted SEA 536, which altered the structure of the former Incumbent Worker Training fund. The newly reformed structure dissolved the Incumbent Worker Training Board.

Since July 2005, IDWD has revised the former program to improve business accessibility and timeliness of approval, introduced a sliding match scale for the small business community, and increased the flexibility of the fund to allow more direct disbursement of funds to businesses. The new program, which is entitled Training Acceleration Grant (TAG), has clear eligibility

requirements and return on investment evaluations to improve accountability and ensure that grant investments align with the state's economic development goals of growing high-wage, high-demand jobs in growing industry sectors.

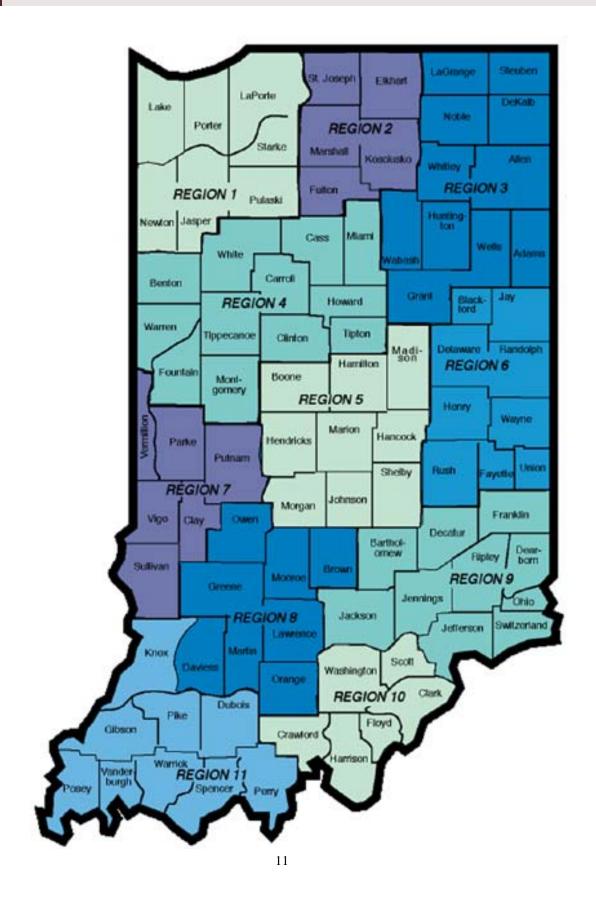


Left: This is a snapshot of the new TAG application. It is accessible online at <a href="https://www.in.gov/dwd/employers/tag.html">www.in.gov/dwd/employers/tag.html</a>. In early 2006, this grant application will be converted to an online process.

### Chart 6: Approved IWT Grant Activity, 45% Fund, 2002-2005

Program Year	Projects	Award	Planned Trainees	Enrolled trainees	Completed trainees
2002-2003	8	\$707,632.00	622	535	408
2003-2004	90	\$8,240,887.87	6279	3729	2545
2004-2005	88	\$9,304,488	7810	3374	2763
Total	187	\$18,253,007.87	14,711	7638	5716

### Map of Economic Growth Regions (EGR)



Jasper, Lake, LaPorte, Newton, Porter, Pulaski, Starke

### **Employment Landscape**

EGR 1 consists of the seven counties in the upper most northwestern portion of the state. It is bordered by Illinois to the west and Lake Michigan to the north.

For the year 2004, the most recent full year of data available, there were 313,279 jobs within this region. The largest employing industry in the area was manufacturing having 15.8 percent of the total industry employment.

The industry showing the most growth in workers over the three year period from 2001 to 2004 was Health Care & Social Assistance (HCSA). The industry includes outpatient medical facilities, hospitals, nursing care facilities, social assistance offices, among smaller related employers. Of the 1,717 employers only 22 were government employers, which translates to 98.7%. In 2001, HCSA had 38,563 workers and grew to 42,324 by 2004, an increase of 9.8 percent. In the same time period, total regional employment for HCSA grew from 12.1 to 13.5 percent showing significant growth relative to the region's other industries.

Wages increased as well for the Health Care and Social Assistance industry. The average wage increased by 10.7 percent over the three year period to an average \$35,194 per year. This was above the region's overall industry annual average of \$33,958. While slightly more than half of EGR1's industries had annual earnings lower than the Indiana average for those industries, Health Care and Social Assistance was above the Indiana annual average of \$34,962 for HCSA. As a proportion of total regional payroll, this industry went from 12.7 percent in 2001 to 14.0 percent by 2004 showing growth also in the area of compensation.

In order for the State of Indiana to better align its training investments with local industry trends, the current data suggests that IDWD would need to diversify its grant distribution in EGR 1 to be less concentrated in manufacturing and increase grant activity in the Health Care & Social Assistance industry. In PY 04 IDWD granted \$1,047,410 to EGR 1 and over three quarters went to the steel industry alone.

### IDWD Aids Steel industry in Northwest Indiana

In PY 04 DWD provided a total of \$686,538 in IWT funds to train workers at the following NW Indiana steel companies: US Steel, International Steel Group and Ispat Inland.

The training dollars were used to provide Apprenticeships and Journey worker upgrades, Certificates of Technical Achievement (CTA), Career Development Certifications (CDC) and Associates degrees to a projected 592 workers.

### Top 3 Industries & Average Wages

\* Industry rating based on employment.

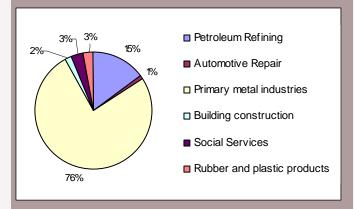
Industry	Average Monthly Wages
Manufacturing	\$3970
Retail Trade	\$1787
Healthcare and Social Assistance	\$2905
Average Total Wages for Region	\$2894

### \*Projected Top Growth Industries & Average Wages

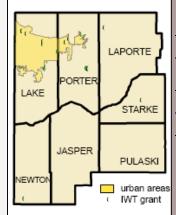
\* Industry rating based on employment.

\* Data release date August 2005

Industry	Average Monthly Wages
Management of compa- nies and enterprises	\$6005
Arts, entertainment and Recreation	\$2268
Health Care and Social Assistance	\$2945



### Distribution of PY 04 IWT Funds by County



County	Grants	Funds Awarded	
Lake	5	\$701,762	
Newton	1	\$65,808	
Porter	4	\$345,648	
Starke	1	\$30,219	
Totals	11	\$1,047,410	

\*Those counties not receiving any grant awards were omitted from this list.

Elkhart, Fulton, Kosciusko, Marshall, St. Joseph

### Top 3 Industries & Average Wages \* Industry rating based on employment.

- \* Data release date August 2005

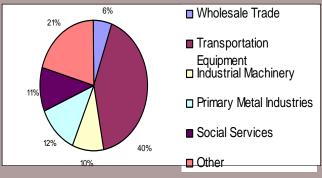
Industry	Average Monthly Wage
Manufacturing	\$3,507
Retail Trade	\$1,781
Healthcare and Social Assistance	\$2,946
Average Total Wages for Region	\$2,858

### **Projected Top Growth Industries & Average Wages**

Industry rating based on employment.

Industry	Average Monthly Wage
Management of Companies and Enterprises	\$6,077
Educational Services	\$2,833
Health Care and Social Services	\$2,946

\* Data release date August 2005



### Distribution of PY 04 IWT Funds by County

County	Grants	Funds Awarded	ST JOSEPH ELKHART
Elkhart	2	284,361	4
Kosciusko	1	144,681	MARSHALL KOSCIUSKO
St. Joseph	15	873,830	<b>│</b>
Total	18	1,302,872	FULTON FULTON
			urban areas  IWT Grant
*Those counties not receiving any grant awards were omitted from			

this list

### **Employment Landscape**

EGR 2 consists of the five counties along US 31 in the upper most north central area of the state, with 2 counties sharing their borders with Michigan to the north.

For the year 2004, the most recent full year data is available, there were 305,701 jobs within the region. The largest employing industry in the area was manufacturing with a total of 99,655 workers, or about one third of the total industry employment. While manufacturing was declining in other areas, it showed the most growth for workers EGR 2 over the three year period from 2001 to 2004. Its consumption of total regional employment grew from 33.5 percent to 34.4 percent, showing significant growth for a large industry relative to the region's other industries.

The manufacturing industry is diverse in this region as it includes companies that manufacture a variety of items from food products and electronic equipment, to plastics, furniture, motor vehicles, and recreational vehicles. Similarly, the distribution of IWT funds in EGR 2 was very diverse within the manufacturing industry with over 62% of the grants being awarded to companies within various sectors of manufacturing.

Wages also increased for the manufacturing industry. The average wage increased by 16.0 percent over the three year period peaking at \$42,076 annually by 2004, well above the region's overall industry annual average of \$34,314. Three guarters of EGR 2's industries had annual earnings lower than the overall Indiana average for the same industries. Manufacturing was also below the Indiana average annual wage of \$47,638 for that industry. However, as a proportion of total regional payroll, this industry went from 39.8 percent in 2001 to 42.2 percent by 2004 showing good growth in the area of compensation. This industry is growing and appears to be strengthening its position among all the industries of EGR 2.

#### Madison Center Mental Health Technician (MHT) Academy

Madison Center, a mental-health service provider in St. Joseph County, was awarded \$33,000 to increase the skill levels of 200 of their mental health technicians (MHT). The Center identified several critical areas for training including Geriatric Issues, Physical Care Needs, & Adult Psychopathology. Their training was institutionalized and is now coined the Madison Center MHT Academy.

Upon completion of the training, it is projected that 200 workers will receive Certificates of Technical Achievement in Medical Charting & Physical Care Needs.

Adams, Allen, DeKalb, Grant, Huntington, LaGrange, Noble, Steuben, Wabash, Wells, Whitley

### **Employment Landscape**

Indiana Economic Growth Region 3 consists of the eleven counties located in far northeastern corner of the state. The region is bordered by Michigan to the north and Ohio to the east. EGR 3's population estimate for 2004 was 738,795 up 1.9 percent from the 2000 Census total.

For the year 2004 there were 339,637 jobs in industries within the region. Since 2001 the region lost 8,702 jobs for a 2.5 percent decrease in the three year comparison. Although manufacturing employment is down 10 percent or 9,922 jobs in the three year comparison, it is still the largest employing industry in the county with 26.3 percent of the total industry employment.

The industry showing the most growth in workers over the three year period from 2001 to 2004 was Education and Health Services increasing by a total of 3,971 workers or 6.3 percent. Although this industry demonstrated the most growth in terms of employment, the 2004 average wages of \$32,575 ranked lower than those in other industries within the region such as Manufacturing, Financial Activities, and Construction.

Other than the concentration of funds being distributed to Allen county, the most urban within the region, the geographical distribution of funds tends to be evenly spread throughout the rest of EGR 3. IDWD has put measures in place to do more outreach to the small businesses in the more rural areas of the region.

### Indiana WorkEthic Takes Off in EGR 3

The WorkEthic Certification program was launched as a pilot initiative in the East Allen County school district in 04-05. The program awards students with a WorkEthic certification after they have successfully demonstrated those soft skills that have been identified as factors for success in the workplace. Some of these attributes include attendance, organization, punctuality, respectfulness and teamwork.

In late PY 04 the program was officially adopted by IDWD, and a state endorsed pilot program was launched in EGRs 1 and 3. As of December 1, 2005, EGR 3 expanded the program to include 31 participating schools and 163 businesses officially endorsing the program by committing to seek out WorkEthic certified students when filling internships and summer positions.

For more information on the WorkEthic program please visit <a href="https://www.in.gov/dwd/partners/workethic.">www.in.gov/dwd/partners/workethic.</a>

### **Top 3 Industries & Average Wages**

- \* Industry rating based on employment.
- \* Data release date August 2005

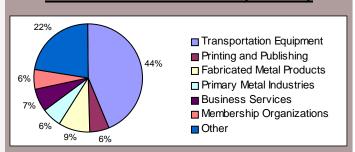
Industry	Average Monthly Wage
Manufacturing	\$3,575
Healthcare and Social Assistance	\$2,754
Retail Trade	\$1,672
Average Total Wages for Region	\$2,723

### Projected Top Growth Industries & Average Wages

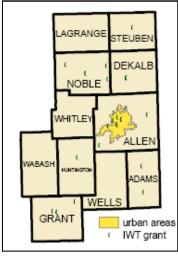
- \* Industry rating based on employment.
- \* Data release date August 2005

Industry	Average Monthly Wage
Health Care and Social Assistance	\$2,754
Educational Services	\$1,961
Administrative and Support and Waste Management and Remediation Services	\$1,730

### PY 04 IWT Funds Awarded by Industry



### **Distribution of PY 04 IWT Funds by County**



County	Grants	Funds Awarded	
Adams	2	267,043	
Allen	8	1,068,092	
DeKalb	1	47,763	
Grant	2	317,720	
Huntington	1	60,027	
Noble	2	151,115	
Steuben	1	77,679	
Total	17	1,989,439	

\*Those counties not receiving any grant awards were omitted from this list

Benton, Cass, Carroll, Clinton, Fountain, Howard, Miami, Montgomery, Tippecanoe, Tipton, Warren, White

### Top 3 Industries & Average Wages \* Industry rating based on employment.

- \* Data release date August 2005

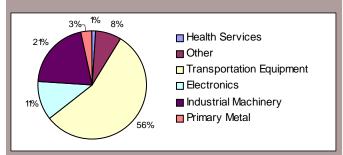
Industry	Average Monthly Wage
Manufacturing	\$4,396
Retail Trade	\$1,642
Health Care and Social Assistance	\$2,679
Average Total Wages for Region	\$2,909

### Projected Top Growth Industries & Average Wages

- Industry rating based on employment.
- \* Data release date August 2005

Industry	Average Monthly Wage
Management of Companies and Enterprises	\$4,375
Transportation and Ware-housing	\$2,843
Educational Services	\$2,755

### PY 04 IWT Funds Awarded by Industry



### **Distribution of PY 04 IWT Funds by County**

County	Grants	Funds Awarded	
Carroll	1	480.00	
Cass	1	7,431	WHITE CASS
Clinton	1	8,815	BENTON CARROLL MIAM
Howard	10	1,838,332.01	WARREN TIPPE CLINTON TIPTON
Tippe- canoe	4	293,831	CANOE MONT GOMERY
Total	17	2,148,889.01	urban areas
*Those counties not receiving any grant awards were omitted from this list.			( IWT grant

### **Employment Landscape**

The twelve counties located in the upper west central region of the state has been designated as Economic Growth Region 4. In 2004, the region's population estimate was 482,466 and the average labor force was 238,780 workers.

In 2004, there were 10,118 businesses with 197,755 jobs and average industry wages of \$34,860.

The largest proportion of employment in EGR 4 was in the Manufacturing industry representing 28.3 percent of the region's total employment. EGR 4's manufacturing workers enjoy the state's highest average earnings of \$52,758 annually. This is primarily due to the concentration of DaimlerChrysler plants in Howard county.

Education & Health Services ranked second in regional employment comprising 23 percent of the workforce and average wages of \$34,586. With regard to wages, however, workers in the Federal, State and Local Government industry earn the region's second highest average wage at \$34,649.

In PY 04, 80% of the IWT awards in the region went to manufacturers with the Kokomo DaimlerChrysler plants receiving over 50% of the training funds.

### **IWT Assists Howard County Health Service Workers**

### **Howard Regional Health System**

Howard Regional is a not-for-profit hospital located in Kokomo, with approximately 1,250 employees serving the citizens of Howard County and the surrounding area.

In July 2004, IDWD awarded \$46,800 to the hospital to train 30 registered nurses in specialized telemetry care. Upon completion of the customized training at IU Kokomo, the nurses will receive a Certificate of Advanced Nursing Care of Telemetry Patients.

### St. Joseph Hospital

St. Joseph Hospital, also located in Kokomo and serving the residents of Howard and surrounding counties, has approximately 875 employees.

In December 2004, St. Joseph Hospital was awarded \$23,028 to help a total of 17 employees obtain two ASNs\*. two BSNs\*, two MSNs\*, one paramedics and nine specialty nursing certifications.

<sup>\*</sup>ASN- Associates of Science of Nursing

<sup>\*</sup>BSN- Bachelors of Science of Nursing

<sup>\*</sup>MSN- Masters of Science of Nursing

Boone, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Morgan, Shelby

### **Employment Landscape**

EGR 5 consists of Marion county, which houses the state's capital of Indianapolis, and the eight surrounding counties located centrally within the state.

Manufacturing remains the dominant industry in the region's employment composition, with an average employment of 105,026 for 2004. This corresponds to 12.3 percent of the region's total employment of 854,580.

A large portion of employment in EGR 5 is also tied to Retail Trade and Health Care & Social Assistance industry sectors. While Retail Trade employment has declined from 2001, it is still ranked second in industry sector employment for 2004 with 95,932 jobs, which represents 11.2 percent of the region's total employment.

Annual averages for 2004 show Health Care & Social Assistance with a regional employment total of 90,727, an increase of 6.7% over the past 4 years. This sector comprised 10.6% of the total employment for the region in 2004.

In addition, the industry sector showing the most employment growth in the three year period from 2001 to 2004 was Administrative & Waste Services, increasing by 7,851 jobs or 15.1 percent.

As indicated by the charts to the right, EGR 5's distribution of IWT funds for PY 04 was very diverse across industries, but there was an unsurprisingly disproportionate number of grants awarded in Marion county, as most awards in this region went to companies in the Indianapolis area. After reviewing the distribution of funds for PY 04 IDWD has already begun to target companies in the surrounding counties for brokering training funds.

### The Indiana Attraction

In September 2004 IDWD, in conjunction with the Indiana Economic Development Corporation (IEDC), committed training and assessment resources to attract Magna Steyr Powertrain of America to open a new plant in Muncie. This effort is projected to add approximately 475 net new jobs to Indiana at an average hourly wage of \$18.90.

IDWD committed a willingness to train workers and provide up to five WorkKeys\* skill profiles to assess new hires. These services will ensure that Magna Steyr Powertrain is able to hire and retrain qualified workers with the appropriate skills for these positions. This effort has been developed to help encourage and support new investment, job creation, and workforce training in Indiana.

#### **Top 3 Industries & Average Wages**

- \* Industry rating based on employment.
- \* Data release date August 2005

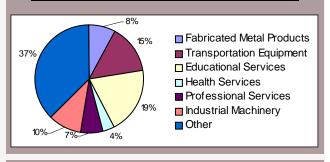
Industry	Average Monthly Wage
Manufacturing	\$4,888
Retail Trade	\$1,999
Health Care and Social Assistance	\$3,196
Average Total Wages for Region	\$3,242

### **Projected Top Growth Industries & Average Wages**

- \* Industry rating based on employment.
- \* Data release date August 2005

Industry	Average Monthly Wage
Administrative and Support and Waste Mgmt. and Remediation Services	\$2,094
Arts, Entertainment and Recreation	\$2,890
Educational Services	\$2,380

### PY 04 IWT Funds Awarded by Industry



### Distribution of PY 04 IWT funds by County

County	Grants	Funds Awarded	urban areas
Hamilton	5	402,110	(c MADISON
Hancock	2	21,187	HAMILTON
Hendricks	1	1,253.48	BOONE
Johnson	3	345,771	HANÇOCK
Madison	4	357,036	HENDRICKS (A C
Marion	23	4,152,132	MARION
Morgan	1	195,048	MORGAN SHELBY
Shelby	3	123,835	JOHNSON SHELBY
Total	42	5,598,372.48	

<sup>\*</sup>Those counties not receiving any grant awards were omitted from this list.

Blackford, Delaware, Fayette, Henry, Jay, Randolph, Rush, Union, Wayne

### **Top 3 Industries & Average Wages**

- \* Industry rating based on employment.
- \* Data release date August 2005

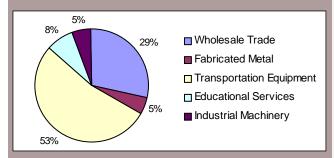
Industry	Average Monthly Wage
Manufacturing	\$3,618
Health Care and Social Assistance	\$2,611
Retail Trade	\$1,572
Average Total Wages for Region	\$2,491

### **Projected Top Growth Industries & Average Wages**

\* Industry rating based on employment.

Industry	Average Monthly Wage
Management of Companies and Enterprises	\$4,108
Health Care and Social Assistance	\$2,611
Administrative and Support and Waste Mgmt. and Remediation Services	\$1,647

### PY 04 IWT Funds Awarded by Industry



### **Distribution PY 04 IWT Funds by County**

County	Grants	Funds Awarded	ы <i>а</i> ск <del>го</del> ко ЈАҮ
Delaware	2	232,000	DELAWARE
Fayette	2	152,025	RANDOLPH
Henry	1	18,787	4
Jay	1	56,882	HENRY
Randolph	1	199,731	WAYNE
Wayne	2	38267	<u> </u>
*Those cour grant award this list.			RUSH FAYETTE UNION urban areas

### **Employment Landscape**

Economic Growth Region 6 is comprised of the nine counties located in the east central portion of the state. The regional population estimate for 2004 was 347,741 down 1.4 percent from the 2000 Census total.

For the year 2004 there were 128,860 jobs at industries within the region. Since 2001 the region lost 9,700 jobs, which translates to a 7.0 percent decrease in the three year comparison.

The largest employing industry in the region was Education and Health Services with 26.6 percent of the total industry employment. This is due largely to the presence of Ball State University and a large regional health care facility located in the region, both of which have steadily increased employment. Education and Health Services also showed the most growth in workers over a three year period increasing by 311 workers or 0.9 percent above 2001.

Manufacturing was the second largest employer at 22.6 percent. The region's Manufacturing industry had one of the state's highest average earnings at \$43,417 annually, with Education and Health Services second at \$31,868.

Although Education and Health Services is the region's top employers, a disproportionate amount of training funds went to the manufacturing industry. While IDWD does not typically grant funds to the Education industry, the state has in recent years begun to solicit Health Services organizations to apply for training funds. IDWD will continue to seek out these organizations for training as the baby boomer population continues to retire and require more healthcare both locally and nationwide.

### IDWD Responds Rapidly to Layoffs

In spring 2005 Manual Transmission announced the first of several layoffs at its Muncie plant. After three workers filed a petition for Trade Adjustment Act services (TAA), Manual was certified for TAA on May 13, 2005.

The workers were protected by the UAW sub-pay and job bank, but because their contract required them to apply for all state and federal programs for which they were eligible, they were required to apply for TAA benefits to receive their sub-pay.

Working with the union and the company, IDWD staff held meetings both onsite and offsite to explain the benefits that the employees were entitled to receive under the TAA and Unemployment Insurance (UI) programs. East Central Opportunities also attended the meetings and offered job search workshops and resume writing assistance.

Clay, Parke, Putnam, Sullivan, Vermillion, Vigo

### **Employment Landscape**

Indiana Economic Growth Region 7, sharing its entire west border with Illinois, is comprised of the six counties located in the west central region of the state. In 2004, the regional population estimate was 222,807, which was a decrease of 1.1 percent from the 2000 Census.

EGR 7 had 85,400 jobs in industries within the region for 2004, which was an increase of 1 percent, or 788 jobs, since 2001. The average industry wages for 2004 were \$29,217.

The largest employing industry in the area was Education and Health Services with 24.2 percent of the total industry employment and average wages at \$31,326. This is not unexpected since this region has five major educational institutions and two major health care facilities.

Trade, Transportation & Utilities was the second largest employing industry with 19.8 percent of the total jobs in EGR 7 and average wages of \$25,466.

With regard to wages, the region's Manufacturing industry had the highest average earnings of \$41,413 per year, with Natural Resources and Mining in second at \$34,791.

Grant activity in EGR 7 was scarce with only six grants awarded for a total of \$325,172. Most of the funds went to train workers in varying sectors of the Manufacturing industry. In late PY 04, IDWD began to implement new measures that are geared toward increasing access to training funds for small businesses and areas like EGR 7where funding has traditionally been low.

### Smith's Aerospace

Smith's Aerospace, formerly known as Tri Industries, is an excellent example of an IWT grant helping an employer in EGR 7 to grow and to be more productive. Located in Terre Haute, Smith's Aerospace is using its \$67,225 training grant to train its employees on a new chemical milling process. "The process uses chemicals to etch parts," said John Chrzanowski, director of human resources. "The process allows Smith Aerospace to venture into different markets including producing a duct for military aircraft." In June 2004, Smith's Aerospace received a 22.9 million dollar military contract for spare aircraft parts for F-15 and F-16 fighter jets.

### **Top 3 Industries & Average Wages**

- \* Industry rating based on employment.
- \* Data release date August 2005

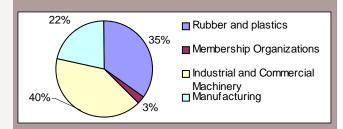
Industry	Average Monthly Wage
Manufacturing	\$3,451
Retail Trade	\$1,666
Health Care and Social Assistance	\$2,498
Total Average Wages for Region	\$2,384

### **Projected Top Growth Industries & Average Wages**

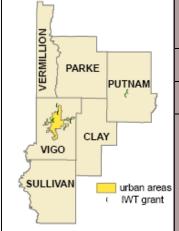
- \* Industry rating based on employment.
- \* Data release date August 2005

Industry	Average Monthly Wage
Health Care and Social Assistance	\$2,498
Arts, Entertainment and Recreation	\$839
Professional, Scientific and Technical Services	\$2,781

### PY 04 IWT Funds Awarded by Industry



### **Distribution of PY 04 IWT Funds by County**



County	Grants	Funds Awarded
Putnam	2	108,045
Vigo	4	217,127
Total	6	325,172

\*Those counties not receiving any grant awards were omitted from this list.

Brown, Daviess, Greene, Lawrence, Martin, Monroe, Orange, Owen

### Top 3 Industries & Average Wages \* Industry rating based on employment.

- \* Data release date August 2005

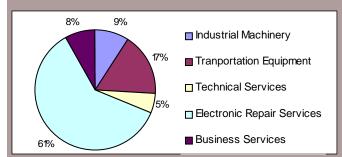
Industry	Average Monthly Wage
Manufacturing	\$3,158
Retail Trade	\$1,519
Health Care and Social Assistance	\$2,572
Average Total Wages for Region	\$2,748

#### **Projected Top Growth Industries & Average Wages**

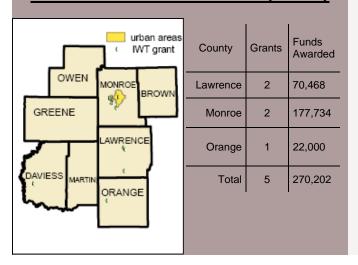
- \* Industry rating based on employment.
- \* Data release date August 2005

Industry	Average Monthly Wage
Health Care and Social Assistance	\$2,572
Arts, Entertainment and Recreation	\$1,262
Professional, Scientific and Technical Services	\$3,088

### PY 04 IWT Funds Awarded by Industry



### **Distribution of PY 04 IWT Funds by County**



### **Employment Landscape**

Indiana Economic Growth Region 8 consists of the eight counties located just south west of EGR 5. The region's population estimate for 2004 was 299,643, an increase of 3763 or just 1.3% above the 2000 Census, which reported a population of 295,880.

Total employment in EGR 8 for 2004 was 113,482, up 1,814 or 1.6 percent from 2001. With the presence of Indiana University and an aging population that continues to grow, it is not unexpected that the Education and Health Services industry is the largest employing and fastest growing in the region over the period lasting from 2001 to 2004.

Education and Health Services maintained 31,155 jobs in 2004, up 2,263 since 2001 and accounted for 27.5 percent of total employment for the region.

The region was awarded a total of \$270,202 in PY 04. One grant in the amount of \$163,604 to PTS Electronics Corp skewed the pie chart showing the distribution of PY 04 IWT Funds awarded by industry, showing 60% of the region's grant awards going to Electronic Repair Services. Since this data was collected, IDWD has taken corrective measures to better broker training funds in EGR 8.

### Whitney Tool Company, Inc.

Whitney Tool Company, Inc in Bedford manufactures standard and specialty metal cutting tooling that is used in machine shops. Whitney applied its \$32,200 training grant towards a 140-hour advanced manufacturing program for 18 workers. The program included Advanced Manufacturing Processes, Statistical Process Control, Root Cause Analysis and Technical Reading Strategies.

Whitney's goals for the training were to produce a higher skilled workforce that would subsequently increase productivity, quality, and competitiveness. After successful completion of the training, the 18 individuals received Certificates of Technical Achievement in Advanced Manufacturing and are now eligible for pay increases and promotions.

The IWT funded training program enabled Whitney to earn a 2004 American Eagle Award from the Industrial Supply Manufacturer's Association. The American Eagle Award recognized Whitney's commitment to promoting the free enterprise system through employee education.

Bartholomew, Dearborn, Decatur, Franklin, Jackson, Jefferson, Jennings, Ohio, Ripley, Switzerland

### **Employment Landscape**

Economic Growth Region 9 is comprised of the ten counties located in the southeastern portion of the state. The region is bordered by Kentucky to the south and Ohio to the east.

In 2004 the region's population estimate was 314,768, which was a gain of 2 percent from the 2000 Census total, and there were 131,674 jobs in industries within this rural region.

With 28.4 percent of the total regional employment, Manufacturing was the dominant industry in EGR 9. Manufacturing also had the highest average earnings for the year at \$44,049. which was 8.2% below the state's average wage for that industry.

Trade, Transportation and Utilities was the second largest employing industry with 18.0 percent of the region's total jobs, while the Financial Activities industry had the second highest average earnings at \$39,159.

With only five grants being awarded to the region, the collective IWT fund distribution for EGR 9 was \$122,521, all of which went to train workers in different sectors of the Manufacturing industry.

### IDWD and WorkKeys Work for Hilex Poly

Hilex Poly in North Vernon, Indiana has been an outstanding partner to both the Indiana Department of Workforce Development and their local community. In September 2005 they were awarded the Jennings County Economic Development Corporation's "Employer of the Year" award for their April 2005 expansion.

Relative to that expansion, IDWD committed both training dollars and WorkKeys services to the company. Hilex requested and was subsequently approved for three job specific Work-Keys profiles and up to 70 individual skill assessments, which valued a total of \$7,137.00

The profiles were used to develop baseline skills necessary to perform the three identified job titles. Then, with the assistance of the Columbus WorkOne, both incumbent workers and job seekers were assessed against the profiles. These assessments assisted the company in hiring 50 net new employees and measuring the skill levels of their incumbent workforce for designing future training programs.

For more information on WorkKeys services visit www.act.org.

### Top 3 Industries & Average Wages \* Industry rating based on employment.

- \* Data release date August 2005

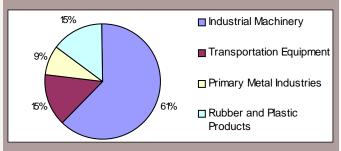
Industry	Average Monthly Wage
Manufacturing	\$3,671
Retail Trade	\$1,611
Health Care and Social Assistance	\$2,566
Average Total Wages for Region	\$2,730

#### **Projected Top Growth Industries & Average Wages**

- Industry rating based on employment.
- \* Data release date August 2005

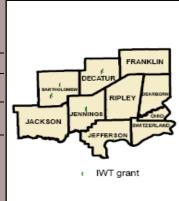
Industry	Average Monthly Wage
Arts, Entertainment and Recreation	\$2,282
Administrative and Support and Waste Mgmt. and Remediation Services	\$1,852
Transportation and Warehousing	\$2,771

### PY 04 IWT Funds Awarded by Industry



### Distribution of PY 04 IWT Funds by County

County	Grants	Funds Awarded	
Decatur	1	14,314	
Jackson	1	17,988	
Jennings	3	90,219	•
Total	5	122,521	
*Those counties not receiving any			



this list.

Clark, Crawford, Floyd, Harrison, Scott, Washington

### **Top 3 Industries & Average Wages**

- \* Industry rating based on employment.
- \* Data release date August 2005

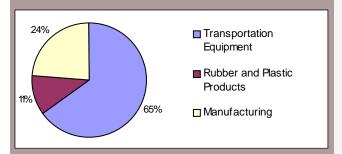
Industry	Average Monthly Wage
Manufacturing	\$3,075
Retail Trade	\$1,716
Accommodation and Food Service	\$922
Average Total Wages for Region	\$2,710

### **Projected Top Growth Industries & Average Wages**

- \* Industry rating based on employment.
- \* Data release date August 2005

Industry	Average Monthly Wage
Administrative and Support and Waste Mgmt. and Remediation Services	\$1,689
Arts, Entertainment and Recreation	\$2,161
Professional, Scientific and Technical Services	\$2,761

### PY 04 IWT Funds Awarded by Industry



### Distribution of PY 04 IWT Funds by County



County	Grants	Funds Awarded	
Clark	3	515,116	
Floyd	1	117,872	
Harrison	1	46,301	
Total	5	679,289	

\*Those counties not receiving any grant awards were omitted from this list.

### **Employment Landscape**

Economic Growth Region 10 is comprised of the six counties located in the south east pocket of the state, just south of EGR 9, and shares a border with Kentucky. The 2004 population estimate for the region was 271,278, which is a 3 percent increase from the 2000 Census total.

In 2004, there were 100,006 jobs in industries in EGR 10. Trade, Transportation and Utilities industry was the largest employer in the region with 28 percent of the total industry employment. Average wages in this industry were \$27,118, which was 13.1 percent below the state's average for that industry.

Manufacturing was the second largest employer in EGR 10 with 16.9 percent of the total employment. Although second in employment, manufacturing had the highest average earnings for the region at \$39,048 per year.

The manufacturing picture is expected to change based upon employment data for 2005 that will include the effects of the closing of Tower Automotive in Harrison County. This closure cost 600 workers their jobs.

With regard to IWT activity, there were only five grants awarded to EGR 10 in PY 04. They totaled \$679,289 and they all went train workers in different sectors within the Manufacturing industry.

Dubois, Gibson, Knox, Perry, Pike, Posey, Spencer, Vanderburgh, Warrick

### **Employment Landscape**

The area designated by the State of Indiana as Economic Growth Region 11 is located in the southwest corner of the state. The nine county region is bordered by Illinois to the west and Kentucky to the south.

In 2004, there were 206,150 jobs in EGR 11. Total employment increased with the addition of 282 jobs between 2001 and 2004. Manufacturing dominates the region in terms of percentage of total employment. It accounted for 22 percent of EGR 11's total employment or 45,281 jobs in 2004. Toyota's selection of southwest Indiana as its location for a manufacturing plant in addition to the subsequent jobs created by supplier companies has helped EGR 11's manufacturing employment remain fairly stable.

While Manufacturing did drop 565 jobs during the three year period from 2001 to 2004, Health Services experienced a 5.6 percent increase, or 1,381 new jobs. Average wages for this industry also jumped from \$30,952 in 2001 to \$34,055 in 2004.

The majority of IWT funds granted within EGR 11 went to train workers in Manufacturing. Thirteen IWT grants totaling \$1,303,355 were awarded in the region during PY 04.

### Infinity Molding and Assembly, Inc.

Located in Posey County, Infinity Molding and Assembly is a custom plastic injection molding company that supplies approximately 90% of their products to the automotive industry.

Due to the intense competition within that industry, Infinity sought \$49,082 in IWT funds to provide15 workers with continuous process improvement training. The comprehensive curriculum included the following courses: Maintaining and Optimizing Equipment and Machines, Improving Manufacturing Process, Managing Quality Systems and Establishing Customer Needs.

The company's ultimate goals were to increase its business opportunities, become more competitive, reduce costs and improve efficiency. In March of 2005, 14 of the 15 planned participants successfully completed the training and were awarded Certificates of Technical Achievement in Advanced Manufacturing from the State of Indiana.

### Top 3 Industries & Average Wages \* Industry rating based on employment.

- \* Data release date August 2005

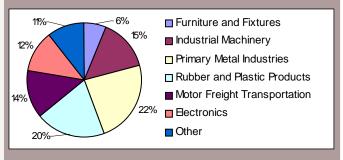
Industry	Average Monthly Wage
Manufacturing	\$3,843
Retail Trade	\$1,698
Health Care and Social Assistance	\$2,859
Average Total Wages for Region	\$2,800

### **Projected Top Growth Industries & Average Wages**

- Industry rating based on employment.
- \* Data release date August 2005

Industry	Average Monthly Wage
Agriculture, Forestry and Hunting	\$1,611
Administrative and Support and Waste Mgmt. and Remediation Services	\$1,673
Arts, Entertainment and Recreation	\$1,403

### PY 04 IWT Funds Awarded by Industry



### Distribution of PY 04 IWT Funds by County

County	Grants	Funds Awarded	
Dubois	4	281,461	
Knox	1	49,087	
Perry	1	97,003	
Posey	1	161,468	
Vanderburgh	5	513,261	
Warrick	1	201,075	
Total	13	1,303,355	
*There			

Those counties not receiving any grant awards were omitted from this list.



### **Indiana Plan**

### **PY 04 Grant Summary**

The following data reflects grants that were approved during 7/1/04 - 6/30/05.

Number of Projects	1
Funds Committed	\$450,000.00
Expenditures	\$182,483.00
Balance	\$267,517.00

### **Trainee Data**

This data reflects activity that took place between July 12004 and June 30, 2005.

Planned	150
Enrolled	126
Completed	124

### **PY03 ERR & Retention Rates**

Earning replacement rates (ERR) and retention rates were calculated on grants closing during PY03 using employer wages reported to IDWD's Unemployment Insurance (UI) benefit system.

ERR	150.9%
Retention Rates	79.57%

ERR- See Glossary page 27 for definition Retention Rate- See Glossary page 28 for definition. The Indiana Plan is a locally developed Hometown solution to the problem of low minority and female representation in the building trades and its apprenticeship programs. The Plan was created on April 9, 1970, when representatives of the Marion County Building Trades, black community leaders and a coalition of construction employers and associations signed a Memorandum of Understanding.

The Indiana Plan is recognized for its pre-apprenticeship training program and focus on women, minorities, and disadvantaged workers. The Indiana Plan prepares individuals for careers in the construction industry with a curriculum that is approved by the US Bureau of Apprenticeship and Training (BAT). Students are taught basic construction skills with classroom training, that includes applied construction mathematics, spatial relations, and mechanical reasoning. After training is completed, participants are placed with an employer in a BAT approved training program where they will work and learn from journey-level workers.

In the 2001 General Assembly, the Indiana legislature mandated an amount not to exceed \$450,000 from the Incumbent Worker Training assessment to be used exclusively for the Indiana Plan.

### Chart 7: Indiana Plan Activity for 2002–2005

Program Year	Projects	Award	Planned Trainees	Enrolled Trainees	Completed Trainees
2002-2003	1	\$450,000.00	150	159	159
2003-2004	1	\$450,000.00	150	150	150
2004-2005	1	\$450,000.00	150	126	124
Total	3	\$1,350,00	450	435	433

### **Building Trades**

### **PY 04 Grant Summary**

The following data reflects grants that were approved during 7/1/04 - 6/30/05.

Number of Projects	2
Funds Committed	\$5,335,014.00
Expenditures	4,301,990.00
Balance	\$1,033,024.00

#### **Trainee Data**

This data reflects activity that took place prior to June 30, 2005.

Planned	14,831
Enrolled	7649
Completed	7040

### **PY03 ERR & Retention Rates**

Earning replacement rates (ERR) and retention rates were calculated on grants that closed during PY03 using employer wages reported to IDWD's Unemployment Insurance (UI) benefit system.

ERR	120.8%
Retention Rates	89%

ERR- See Glossary page 27 for definition Retention Rate- See glossary page 28 for definition. In 2004, the construction industry comprised 5.2% of the Indiana workforce, an increase of 0.1% from the previous year. Although the construction industry saw its employment negligible growth, skilled construction workers are still in demand. The industry offers some of the highest paying jobs, especially skilled carpenters, electricians, ironworkers, and bricklayers. Moreover, the construction industry in Indiana is expected to grow by 13.2% between 2002 and 2010. To ensure the supply of skilled construction workers meet the demand, the Department of Workforce Development (IDWD) has released \$24,983,411 to building trades training programs since 1997.

Building Trades programs provide exceptionally comprehensive, craft-related training and general education courses. The programs blend traditional apprenticeships with a college-level curriculum. Workers who successfully complete the program can achieve journey status in their respective trade and earn an Associate Degree.

During PY 04, \$5,335,014 was awarded for training in the building trades. One grant for \$1,149,244 was from penalties and interest on delinquent unemployment insurance taxes (P & I Fund) and the other grant for \$4,185,770 was from the Incumbent Worker Training Fund (IWTF). Eligibility guidelines stipulate that lvy Tech State College must be the training provider and participants must be members of a joint labor-management committee. The Bureau of Apprenticeship and Training (BAT), a division of the US Department of Labor, must approve the training courses. Ivy Tech State College and 35 Joint Apprenticeship and Training Committees oversee the operation of these training programs.

### Chart 8: Building Trades Activity for 2002 – 2005

Program Year	Projects	Award	Planned Trainees	Enrolled trainees	Completed trainees
2002-2003	2	\$4,140,230.00	5,515	4,959	4,861
2003-2004	3	\$4,361,030.00	5,738	4,829	4,695
2004-2005	2	\$5,335,014.00	14,831	7,459	7,066
Total	7	\$13,836,274.00	26,084	17,247	16,622

### **Trade Adjustment Assistance (TAA)**

### **PY 04 TAA Trainee Data**

### **Ages**

Age Group	Number of Trainees
16-30	87
31-50	679
50+	445
Unknown	2

#### Gender

Gender	Number of Trainees
Male	607
Female	606

### **Education**

Highest Grade	Number of Trainees
<12	122
12/GED	878
>12	213

### **Ethnicity**

Race	Number of Trainees
American Indian/Alaskan	4
Asian	22
African American/Black	79
Hispanic	40
White	1066
Other	11

<sup>\*</sup>This data reflects grants that were approved in PY 04 in addition to grants whose term end date was in PY 04.

### PY 03 ERR & Retention Rates

Earning replacement rates (ERR) and retention rates were calculated on grants that closed during PY 03 using employer wages reported to DWD's UI benefit system.

ERR	69.76%
Retention Rates	71.15%

ERR– See Glossary page 27 for definition. Retention Rate: See Glossary page 28 for definition. Workers whose employment is adversely affected by increased imports may apply for services under the Trade Adjustment Assistance (TAA) Programs, established under the Trade Act of 1974 and the Trade Reform Act of 2002. Workforces must be certified by the US Department of Labor before TAA assistance is available. A petition must be filed by, or on behalf of the workers. Once certified, workers do not automatically receive benefits. They must apply for and qualify for each benefit received.

The purpose of the program is to help workers return to work as quickly as possible at the highest possible wage. In addition to standard services such as job placement assistance and counseling, workers eligible for TAA may be eligible for the additional benefits, including income support.

Training includes classroom, on-the-job, vocational or technical training. Training covers the cost of tuition, books and supplies and may be up to 104 weeks in duration. Workers who require extra remedial assistance may qualify for an additional 26 weeks of training and income support. Transportation allowances may be available under certain circumstances. In as much as workers can receive training for up to 104 weeks, workers rarely start and complete in the same program year.

### **TAA Success Story**

"Robin" was laid off from Delco Remy America in March 2003. Robin is yet another laid off automotive worker who has "re-careered" after committing over 8 years working for Delco Remy, although in Robin's case, she was investing in her future career prior to her lay off. At the time of developing her Employability Development Plan, Robin had already completed 9 hours at IVTC and was enrolled in 6 more hours. Robin was working towards the AAS in Respiratory Care. Normally, this degree cannot be completed within the 104 week limit of TAA training. But, because Robin was ahead of schedule by having 15 hours to her credit, Robin actually graduated in 88 weeks of training. Robin graduated from IVTC with the Respiratory Care AAS in May. By June, Robin was hired at Tipton General Hospital as a Respiratory Technician, earning approximately \$20.00 an hour. Robin has also gotten a part time job at The Sleep Disorder Center, a separate entity within the hospital facility, where she is participating in scientific research on sleep by providing respiratory expertise.

### **Workforce Investment Act (WIA)**

The Workforce Investment Act of 1998, Public Law 105-220, 20 United States Code 9201

The Workforce Investment Act (WIA), Title I, Adult and Dislocated Worker Program, intends to:

- Improve the quality of the workforce;
- Reduce welfare dependency; and
- Enhance the productivity and competitiveness of the nation's economy.

The American public is interested in how well the WIA system performs. Therefore, the State and Workforce Investment Boards (WIB) are held to performance standards which measure effectiveness in various ways. The standards include:

- Increasing the employment retention and earnings of participants;
- Increasing the occupational skill attainment by participants;
- · Increasing employment; and
- · Customer satisfaction.

WIA specifies that most services for adults and dislocated workers are provided through One Stop Career Centers, called WorkOne Centers in Indiana. WIA authorizes three levels of service to adults and dislocated workers: Core, Intensive, and Training. "Core" services provided include outreach, job search and placement assistance, and labor market information. "Intensive" services include comprehensive assessments, the development of individual employment plans, and counseling and career planning. Lastly, "training" services include occupational skills training, on-the-job training, and entrepreneurial training.

The objective of the Title I WIA Youth Program is a system for youth development activities and programs in order to help low-income youth acquire the skills and support needed to achieve academic and employment success and transition to productive adulthood.

Youth eligible for WIA services must:

- Be 14 to 21 years of age;
- Receive income or be a family member with a total family income less than the poverty line or 70% of the lower living standard income; and
- Meet certain additional criteria such as:
  - o basic literacy skill deficiency,
  - o foster child.
  - o an offender,
  - o school dropout,
  - o homeless or a runaway,
  - o pregnant or a parent, or
  - o needing additional assistance to complete education or secure and hold employment.

### **Chart 1: Statewide**

	Participants Served	Total Available Funding **	Total Expe	nditures
Adults	4636	\$13,939,445	\$11,821	,669
Dislocated Workers	3516	\$12,521,048	\$10,426	
Older Youth 19 - 21	1303	¢17.000.510	¢40.705	: 444
Younger Youth 14 - 18	2849	\$17,260,512	\$13,735	0,444
Totals	12304	\$43,721,005	\$35,983	3,151
Demograph		Adults	Dislocated Workers	Youth
	14 - 20	374	17	3798
	21 - 25	886	169	354
	26 - 30	749	276	
	31 - 35	682	418	
Age Distribution	36 - 40	551	505	
Age Distribution	41 - 45	547	611	
	46 - 50	417	647	
	51 - 55	253	516	
	56 - 60	141	268	
	61 +	36	89	
	Less than 12 years	554	243	3221
Education	Received Diploma/ GED	1961	1705	605
	More than 12 years	2121	1568	326
Condor	Male	1210	1355	1603
Gender	Female	3426	2161	2549
WIA Performance Measur	re Results			
	Adul	ts	79.3	3
Entered Employment Rate	Dislocated	Workers	85.3	
	Older Youtl	h (19-21)	74.7	
	Adul	lts	89.1	
Retention Rate	Dislocated	Workers	93.8	
Retention Rate	Older Youtl	h (19-21)	82.9	
	Younger You	ıth (14-18)	61.7	
Six Months Earnings	Adul	ts	\$3,72	27
Change	Older Youtl	h (19-21)	\$3,040	
Earnings Replacement Rate	Dislocated	Workers	85.1	
Employment & Credential	Adul	ts	63.8	3
Rate	Dislocated	Workers	56.3	3
Credential Rate	Older Youtl	n (19-21)	44.0	
Diploma Attainment Rate	Younger Youth (14-18)		55.6	
Skill Attainment Rate	Younger Youth (14-18)		85.3	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### Chart 2: Center for Workforce Innovations Chart 2: PY 04 Center of Workforce Innovations Summary of Local Performance

Total Available Total Total Available				
	Participants Served	Funding **	Total Expe	enditures
Adults	300	\$804,590	\$602,132	
Dislocated Workers	169	\$1,154,505	\$728,	170
Older Youth 19 - 21 Younger Youth 14 - 18	115 86	\$970,280	\$638,537	
Totals	670	\$2,929,375	\$1,968	,839
Demograph	ics	Adults	Dislocated Workers	Youth
	14 - 20	39	0	169
	21 - 25	75	8	32
	26 - 30	48	12	0
	31 - 35	34	19	0
	36 - 40	35	23	0
Age Distribution	41 - 45	37	32	0
	46 - 50	14	29	0
	51 - 55	9	23	0
	56 - 60	7	16	0
	61 +	2	7	0
	Less than 12 years	41	9	118
Education	Received Diploma/ GED	151	97	61
	More than 12 years	108	63	22
Canadan	Male	58	63	46
Gender	Female	242	106	155
WIA Performance Measur	e Results			
	Adu	lts	65.0	
Entered Employment Rate	Dislocated	Workers	81.0	
	Older Yout	h (19-21)	70.3	
	Adu	lts	87.1	
Retention Rate	Dislocated	Workers	92.1	
Retention Rate	Older Yout	h (19-21)	91.3	
	Younger You	uth (14-18)	68.6	
Six Months Earnings	Adu		\$4,6	63
Change	Older Yout	h (19-21)	\$3,389	
Earnings Replacement Rate	Dislocated	Workers	97.	1
Employment & Credential	Adu		57.	
Rate	Dislocated		63.	
Credential Rate	Older Youth (19-21)		28.8	
Diploma Attainment Rate	Younger Youth (14-18)		60.8	
Skill Attainment Rate	Younger You	uth (14-18)	74.	5

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available. 28

### **Chart 3: Circle Seven**

Chart of Onoic Octon				
	Participants Served	Total Available Funding **	Total Expe	nditures
Adults	160	\$238,375	\$238,375	
Dislocated Workers	304	\$740,387	\$740,387	
Older Youth 19 - 21	15	\$236,690	\$236,690	
Younger Youth 14 - 18	57			
Totals	536	\$1,215,452	\$1,215	,452
Demograph	1	Adults	Dislocated Workers	Youth
	14 - 20	5	0	70
	21 - 25	13	5	2
	26 - 30	27	16	0
	31 - 35	25	25	0
Age Distribution	36 - 40	24	56	0
Age Distribution	41 - 45	20	69	0
	46 - 50	23	62	0
	51 - 55	14	44	0
	56 - 60	6	22	0
	61 +	3	5	0
	Less than 12 years	16	11	64
Education	Received Diploma/ GED	74	114	5
	More than 12 years	70	179	3
Condor	Male	40	128	33
Gender	Female	120	176	39
WIA Performance Measur	e Results			
	Adu	lts	85.2	2
Entered Employment Rate	Dislocated	Workers	82.4	
	Older Yout	h (19-21)	83.3	
	Adu	lts	87.2	
Detection Dete	Dislocated	Workers	90.2	
Retention Rate	Older Yout	h (19-21)	100.0	
	Younger You		61.5	
Six Months Earnings	Adu		\$3,885	
Change	Older Yout	h (19-21)	\$5,702	
Earnings Replacement Rate	Dislocated Workers		68.9	9
Employment & Credential	Adu		61.	
Rate	Dislocated		56.	
Credential Rate	Older Yout		88.9	
Diploma Attainment Rate	Younger You		77.8	
Skill Attainment Rate	Younger You	uth (14-18)	84.1	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 4: East Central**

	Participants Served	Total Available Funding **	Total Expenditures	
Adults	300	\$804,590	\$602,	132
Dislocated Workers	169	\$1,154,505	\$728,170	
Older Youth 19 - 21	115	\$970,280	¢620 I	507
Younger Youth 14 - 18	86	φ97U,20U	\$638,	)3 <i>1</i>
Totals	670	\$2,929,375	\$1,968	,839
Demograph	ics	Adults	Dislocated Workers	Youth
	14 - 20	39	0	169
	21 - 25	75	8	32
	26 - 30	48	12	0
	31 - 35	34	19	0
	36 - 40	35	23	0
Age Distribution	41 - 45	37	32	0
	46 - 50	14	29	0
	51 - 55	9	23	0
	56 - 60	7	16	0
	61 +	2	7	0
	Less than 12 years	41	9	118
Education	Received Diploma/ GED	151	97	61
	More than 12 years	108	63	22
Candan	Male	58	63	46
Gender	Female	242	106	155
WIA Performance Measur	e Results			
	Adu	lts	65.0	)
Entered Employment Rate	Dislocated	Workers	81.0	
	Older Yout	h (19-21)	70.3	
	Adu	lts	87.1	
Retention Rate	Dislocated	Workers	92.1	
Retention Nate	Older Yout	h (19-21)	91.3	
	Younger You	uth (14-18)	68.6	
Six Months Earnings	Adu	lts	\$4,663	
Change	Older Yout	h (19-21)	\$3,38	39
Earnings Replacement Rate	Dislocated	Workers	97.1	
Employment & Credential	Adu	lts	57.0	6
Rate	Dislocated	Workers	63.0	)
Credential Rate	Older Yout		28.8	3
Diploma Attainment Rate	Younger You		60.8	
Skill Attainment Rate	Younger You		74.5	5
	•	•		

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 5: Madison Grant**

	Participants Served	Total Available Funding **	Total Expe	enditures
Adults	117	\$323,811	\$314,	916
Dislocated Workers	79	\$326,939	\$258,	546
Older Youth 19 - 21	34	¢400 700	£440	074
Younger Youth 14 - 18	121	\$436,726	\$413,	3/1
Totals	351	1,087,476	\$986,	833
Demograph	nics	Adults	Dislocated Workers	Youth
	14 - 20	8	1	143
	21 - 25	13	2	12
	26 - 30	16	10	0
	31 - 35	23	13	0
A ma Diatribution	36 - 40	27	19	0
Age Distribution	41 - 45	18	19	0
	46 - 50	8	10	0
	51 - 55	4	3	0
	56 - 60	0	2	0
	61 +	0	0	0
	Less than 12 years	1	0	134
Education	Received Diploma/ GED	31	27	6
	More than 12 years	85	52	15
Candar	Male	30	30	71
Gender	Female	87	49	84
WIA Performance Measu				
	Adu		92.2	
Entered Employment Rate	Dislocated		87.8	
	Older Yout	•	87.5	
	Adu		94.2	
Retention Rate	Dislocated		93.5	
	Older Yout		76.9	
	Younger You	` '	61.4	
Six Months Earnings	Adu	lts	\$7,429	
Change	Older Yout	h (19-21)	\$2,360	
Earnings Replacement Rate	Dislocated	Workers	99.8	
Employment & Credential	Adu		64.	
Rate	Dislocated		Vorkers 44.2	
Credential Rate		Older Youth (19-21)		8
Diploma Attainment Rate	Younger You		66.7	
Skill Attainment Rate	Younger Youth (14-18)		80.7	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 6: Marion County**

	Participants Served	Total Available Funding **	Total Expe	enditures
Adults	438	\$2,830,350	\$1,680,751	
Dislocated Workers	321	\$2,005,117	\$1,123,380	
Older Youth 19 - 21 Younger Youth 14 - 18	312 457	\$3,569,220	\$2,630,655	
Totals	1528	\$8,404,687	\$5,434	,786
Demograph	nics	Adults	Dislocated Workers	Youth
	14 - 20	6	0	670
	21 - 25	49	5	99
	26 - 30	61	17	0
	31 - 35	65	34	0
	36 - 40	48	56	0
Age Distribution	41 - 45	77	73	0
	46 - 50	70	63	0
	51 - 55	42	46	0
	56 - 60	16	15	0
	61 +	4	12	0
	Less than 12 years	63	3	591
Education	Received Diploma/ GED	185	110	119
	More than 12 years	190	208	59
0 - 1 - 1	Male	143	162	243
Gender	Female	295	159	526
WIA Performance Measur	re Results			
	Adu	lts	81.	9
Entered Employment Rate	Dislocated	Workers	87.5	
	Older Yout	h (19-21)	76.5	
	Adu	lts	90.7	
Detention Date	Dislocated	Workers	91.1	
Retention Rate	Older Yout	h (19-21)	75.3	
	Younger You	uth (14-18)	66.9	
Six Months Earnings	Adu	lts	\$2,5	80
Change	Older Yout	h (19-21)	\$2,549	
Earnings Replacement Rate	Dislocated Workers		60.4	
Employment & Credential	Adu		40.	
Rate	Dislocated		38.	
Credential Rate	Older Yout		26.4	
Diploma Attainment Rate	Younger You		51.	
Skill Attainment Rate	Younger You	uth (14-18)	92.7	

 $<sup>^{\</sup>star\star}$ The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 7: North Central**

	01101101			
	Participants Served	Total Available Funding **	Total Expe	nditures
Adults	218	\$632,848	\$583,	362
Dislocated Workers	139	\$598,005	\$643,	971
Older Youth 19 - 21	106	\$923,670	\$786,	497
Younger Youth 14 - 18	162			
Totals	625	\$2,154,523	\$2,013	,830
			T	
Demograph	ics	Adults	Dislocated Workers	Youth
	14 - 20	10	0	246
	21 - 25	40	9	22
	26 - 30	35	15	0
	31 - 35	25	17	0
Age Distribution	36 - 40	33	25	0
Age Distribution	41 - 45	39	27	0
	46 - 50	16	21	0
	51 - 55	9	14	0
	56 - 60	8	7	0
	61 +	3	4	0
	Less than 12 years	20	14	202
Education	Received Diploma/ GED	108	87	49
	More than 12 years	90	38	17
Candar	Male	59	39	97
Gender	Female	159	100	171
WIA Performance Measur				
	Adul	lts	84.1	
Entered Employment Rate	Dislocated	Workers	89.9	
	Older Youtl	h (19-21)	83.8	
	Adul	lts	92.4	
Retention Rate	Dislocated	Workers	96.0	
Retention Rate	Older Youtl	h (19-21)	87.5	
	Younger You	uth (14-18)	57.9	
Six Months Earnings	Adul	lts	\$3,783	
Change	Older Youtl	h (19-21)	\$3,565	
Earnings Replacement Rate	Dislocated	Workers	97.	8
Employment & Credential	Adul		81.	
Rate	Dislocated		58.	
Credential Rate	Older Youtl		26.7	
Diploma Attainment Rate	Younger You		18.6	
Skill Attainment Rate	Younger You	uth (14-18)	76.5	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 8: Northeast**

	Participants Served	Total Available Funding **	Total Expenditures		
Adults	839	\$1,460,440	\$1,369,997		
Dislocated Workers	662	\$1,931,309	\$1,803,844		
Older Youth 19 - 21	113	\$1,802,348	\$1,008,227		
Younger Youth 14 - 18	384				
Totals	1998	\$5,194,097	\$4,182,068		
Demograph	sion.	Adults	Dislocated Workers	Youth	
Demograpi			_		
	14 - 20	98	7	469	
	21 - 25	206	46	28	
	26 - 30 31 - 35	156 124	79 96	0	
	36 - 40	84	79	0	
Age Distribution	41 - 45	55	92	0	
	46 - 50	69	117	0	
	51 - 55	31	84	0	
	56 - 60	11	46	0	
	61 +	5	16	0	
Education	Less than 12 years	69	25	390	
	Received Diploma/ GED	343	339	67	
	More than 12 years	427	298	40	
(≟ender	Male	156	252	203	
	Female	683	410	294	
WIA Performance Measur			_		
Entered Employment Rate	Adults		87.3		
	Dislocated Workers		87.2		
	Older Youth (19-21)		85.7		
Retention Rate	Adults		89.9		
	Dislocated Workers		93.8		
	Older Youth (19-21)		89.5		
	Younger Youth (14-18)		66.2		
Six Months Earnings	Adults		\$4,248		
Change	Older Youth (19-21)		\$3,797		
Earnings Replacement Rate	Dislocated Workers		82.1		
Employment & Credential Rate	Adults		78.4		
	Dislocated Workers		64.7		
Credential Rate	Older Youth (19-21)		75.4		
Diploma Attainment Rate	Younger Youth (14-18)		55.3		
Skill Attainment Rate	Younger Youth (14-18)		94.4		

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 9: Northern**

	Participants Served	Total Available Funding **	Total Expenditures	
Adults	363	\$1,029,891	\$968,538	
Dislocated Workers	407	\$1,107,599	\$1,038,744	
Older Youth 19 - 21 Younger Youth 14 - 18	100 129	\$1,134,470	\$968,945	
Totals	999	\$3,271,960	\$2,976	5.227
. otalo	000	ψο,Σ. 1,000	ψ2,010	,,
Demographics		Adults	Dislocated Workers	Youth
	14 - 20	25	1	200
	21 - 25	67	16	29
	26 - 30	47	30	0
	31 - 35	53	45	0
A 5: ( ) (	36 - 40	34	49	0
Age Distribution	41 - 45	55	56	0
	46 - 50	39		0
	51 - 55	27	87	0
	56 - 60	12	45	0
	61 +	4	8	0
Education	Less than 12 years	77	35	154
	Received Diploma/ GED	139	188	48
	More than 12 years	147	184	27
Gender	Male	87	125	96
	Female	276	282	133
WIA Performance Measur	e Results			
Entered Employment Rate	Adults		78.1	
	Dislocated Workers		91.0	
	Older Youth (19-21)		70.2	
Retention Rate	Adults		86.8	
	Dislocated Workers		95.2	
	Older Youth (19-21)		83.3	
	Younger Youth (14-18)		54.3	
Six Months Earnings Change	Adults		\$2,229	
	Older Youth (19-21)		\$1,121	
Earnings Replacement Rate	Dislocated Workers		89.1	
Employment & Credential	Adults		65.9	
Rate	Dislocated Workers		56.8	
Credential Rate	Older Youth (19-21)		32.7	
Diploma Attainment Rate	Younger Youth (14-18)		36.7	
Skill Attainment Rate	Younger Youth (14-18)		70.6	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 10: Northwest**

	Participants Served	Total Available Funding **	Total Expenditures		
Adults	416	\$2,270,188	\$2,247,871		
Dislocated Workers	116	\$914,469	\$2,529,639		
Older Youth 19 - 21	29	· · · · · ·	Ψ2,020,000		
Younger Youth 14 - 18	555	\$2,935,897	\$809,239		
Totals	1116	\$6,120,554	\$5,586,749		
	1115	<del>+0,1=0,00</del>	+3,553,		
Demographics		Adults	Dislocated Workers	Youth	
	14 - 20	42	0	576	
	21 - 25	91	2	8	
	26 - 30	66	5	0	
	31 - 35	60	11	0	
A 5: (1) (1)	36 - 40	49	11	0	
Age Distribution	41 - 45	53	26	0	
	46 - 50	24	28	0	
	51 - 55	19	25	0	
	56 - 60	11	5	0	
	61 +	1	3	0	
Education	Less than 12 years	30	1	558	
	Received Diploma/ GED	231	38	15	
	More than 12 years	155	77	11	
Gender	Male	160	51	272	
	Female	256	65	312	
WIA Performance Measur					
Entered Employment Rate	Adults		65.2		
	Dislocated Workers		73.5		
	Older Youth (19-21)		44.8		
Retention Rate	Adults		85.4		
	Dislocated Workers		96.7		
	Older Youth (19-21)		66.7		
	Younger Youth (14-18)		32.7		
Six Months Earnings Change	Adults		\$4,833		
	Older Youth (19-21)		\$2,300		
Earnings Replacement Rate	Dislocated Workers		106.1		
Employment & Credential	Adults		53.4		
Rate	Dislocated Workers		49.1		
Credential Rate	Older Youth (19-21)		27.0		
Diploma Attainment Rate	Younger Youth (14-18)		50.9		
Skill Attainment Rate	Younger Youth (14-18)		81.0		

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

## **Chart 11: Shawnee Trace**

	Participants Served	Total Available Funding **	Total Expen	ditures
Adults	274	\$757,266	\$629,252	
Dislocated Workers	96	\$404,331	\$342,02	23
Older Youth 19 - 21	73	¢640.007	¢507.75	-0
Younger Youth 14 - 18	84	\$649,887	\$587,75	02
Totals	527	\$1,811,484	\$1,559,0	27
Demograph	nics	Adults	Dislocated Workers	Youth
	14 - 20	37	0	145
	21 - 25	65	14	12
	26 - 30	50	11	0
	31 - 35	42	10	0
Ago Distribution	36 - 40	27	16	0
Age Distribution	41 - 45	24	15	0
	46 - 50	14	13	0
	51 - 55	9	15	0
	56 - 60	5	2	0
	61 +	1	0	0
Education	Less than 12 years	28	4	77
	Received Diploma/ GED	123	60	52
	More than 12 years	123	32	28
Gender	Male	60	33	46
	Female	214	63	111
WIA Performance Measu				
	Adu		87.0	
Entered Employment Rate	Dislocated		88.0	
	Older Yout		71.4	
	Adu		88.2	
Retention Rate	Dislocated		92.2	
	Older Yout		92.0	
	Younger You	<u> </u>	73.1	
Six Months Earnings	Adu	ts	\$5,906	5
Change	Older Yout	h (19-21)	\$4,780	
Earnings Replacement Rate	Dislocated	Workers	174.8	
Employment & Credential	Adu	lts	75.9	
Rate Dislocated \		Workers	59.0	
Credential Rate	Older Yout	h (19-21)	48.3	
Diploma Attainment Rate	•	Younger Youth (14-18)		
Skill Attainment Rate	Younger You	uth (14-18)	80.0	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

## **Chart 12: South Central**

	Participants Served	Total Available Funding **	Total Expen	ditures
Adults	274	\$757,266	\$629,252	
Dislocated Workers	96	\$404,331	\$342,02	23
Older Youth 19 - 21	73	¢640.007	¢507.7	=0
Younger Youth 14 - 18	84	\$649,887	\$587,75	02
Totals	527	\$1,811,484	\$1,559,0	)27
Demograph	ics	Adults	Dislocated Workers	Youth
	14 - 20	37	0	145
	21 - 25	65	14	12
	26 - 30	50	11	0
	31 - 35	42	10	0
Age Distribution	36 - 40	27	16	0
Age Distribution	41 - 45	24	15	0
	46 - 50	14	13	0
	51 - 55	9	15	0
	56 - 60	5	2	0
	61 +	1	0	0
	Less than 12 years	28	4	77
Education	Received Diploma/ GED	123	60	52
	More than 12 years	123	32	28
Gender	Male	60	33	46
Geridei	Female	214	63	111
WIA Performance Measur				
	Adu		87.0	
Entered Employment Rate	Dislocated		88.0	
	Older Yout		71.4	
	Adu		88.2	
Retention Rate	Dislocated		92.2	
retermen reac	Older Yout		92.0	
	Younger You	uth (14-18)	73.1	
Six Months Earnings	Adu	lts	\$5,906	
Change Older You		h (19-21)	\$4,780	)
Earnings Replacement Rate	Dislocated	Workers	174.8	
Employment & Credential	Adu		75.9	
Rate	Dislocated		59.0	
Credential Rate	Older Yout		48.3	
Diploma Attainment Rate	Younger You		69.2	
Skill Attainment Rate	Younger You	uth (14-18)	80.0	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

### **Chart 13: Southeastern**

	Participants Served	Total Available Funding **	Total Expen	ditures
Adults	288	\$473,239	\$467,268	
Dislocated Workers	235	\$612,922	\$574,70	65
Older Youth 19 - 21	82	<b>#</b> 045.400	<b>#</b> 547.00	20
Younger Youth 14 - 18	115	\$615,190	\$517,09	93
Totals	720	\$1,701,351	\$1,559, <sup>2</sup>	126
Demograph	iics	Adults	Dislocated Workers	Youth
	14 - 20	23	0	177
	21 - 25	42	7	20
	26 - 30	37	11	0
	31 - 35	44	29	0
Age Distribution	36 - 40	41	43	0
Age Distribution	41 - 45	38	39	0
	46 - 50	29	49	0
	51 - 55	18	39	0
	56 - 60	12	11	0
	61 +	4	7	0
	Less than 12 years	63	33	152
Education	Received Diploma/ GED	109	115	25
	More than 12 years	116	87	20
Gender	Male	120	107	89
	Female	168	128	108
WIA Performance Measur				
	Adu		83.5	
Entered Employment Rate	Dislocated		91.5	
	Older Yout		93.8	
	Adu		85.7	
Retention Rate	Dislocated		90.5	
	Older Yout		92.3	
	Younger You	uth (14-18)	82.4	
Six Months Earnings	Adu	lts	\$2,61	6
Change	Older Yout	h (19-21)	\$4,053	
Earnings Replacement Rate	Dislocated	Workers	87.5	
Employment & Credential	Adu		76.5	
Rate			66.7	
Credential Rate	Older Yout		57.1	
Diploma Attainment Rate	Younger You		63.0	
Skill Attainment Rate	Younger You	uth (14-18)	80.0	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

## **Chart 14: Southern Seven**

	Participants Served	Total Available Funding **	Total Expe	nditures
Adults	196	\$461,675	\$390,601	
Dislocated Workers	88	\$422,529	\$388,	142
Older Youth 19 - 21	110	¢672.004	¢606 -	740
Younger Youth 14 - 18	64	\$672,894	\$606,7	749
Totals	458	\$1,557,098	\$1,385	,492
Demograph	iics	Adults	Dislocated Workers	Youth
	14 - 20	9	0	138
	21 - 25	45	4	36
	26 - 30	49	11	0
	31 - 35	20	11	0
Age Distribution	36 - 40	21	9	0
Age Distribution	41 - 45	19	14	0
	46 - 50	14	18	0
	51 - 55	11	12	0
	56 - 60	7	4	0
	61 +	1	5	0
	Less than 12 years	40	8	86
Education	Received Diploma/ GED	76	46	64
	More than 12 years	80	34	24
Gender	Male	31	34	38
Gender	Female	165	54	136
WIA Performance Measur				
	Adu		79.4	
Entered Employment Rate	Dislocated		88.6	
	Older Yout		70.8	
	Adu		86.4	
Retention Rate	Dislocated		97.4	
Retention rate	Older Yout	· · · · · · · · · · · · · · · · · · ·	75.0	
	Younger You	ıth (14-18)	55.6	
Six Months Earnings	Adu	ts	\$2,80	04
Change	Older Yout	h (19-21)	\$2,44	48
Earnings Replacement Rate	Dislocated	Workers	83.7	7
Employment & Credential	Adu		73.2	
Rate	Dislocated		71.4	
Credential Rate	Older Yout		46.2	
Diploma Attainment Rate	Younger You		39.1	
Skill Attainment Rate	Younger You	ıth (14-18)	64.	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available. 40

## **Chart 15: Southwest**

	Participants Served	Total Available Funding **	Total Exper	nditures
Adults	333	\$517,890	\$514,137	
Dislocated Workers	216	\$400,917	\$394,5	01
Older Youth 19 - 21	33	<b>PEOD 155</b>	<b>\$506.0</b>	70
Younger Youth 14 - 18	184	\$592,155	\$586,2	13
Totals	766	\$1,510,962	\$1,494,	911
Demograph	ics	Adults	Dislocated Workers	Youth
	14 - 20	13	3	208
	21 - 25	40	14	9
	26 - 30	34	15	0
	31 - 35	41	18	0
Age Distribution	36 - 40	46	23	0
Age Distribution	41 - 45	46	36	0
	46 - 50	46	44	0
	51 - 55	33	39	0
	56 - 60	29	22	0
	61 +	5	2	0
	Less than 12 years	37	17	208
Education	Received Diploma/ GED	120	112	3
	More than 12 years	176	87	6
Gender	Male	106	92	106
Geridei	Female	227	124	111
WIA Performance Measui				
	Adu		78.9	
Entered Employment Rate	Dislocated		87.4	
	Older Yout		72.2	
	Adu		90.4	
Retention Rate	Dislocated		89.6	
retermen reac	Older Yout		75.0	
	Younger You	uth (14-18)	60.0	
Six Months Earnings	Adu	lts	\$958	3
Change	Older Yout	h (19-21)	\$763	
Earnings Replacement Rate	Dislocated	Workers	81.5	
Employment & Credential	Adu		72.7	
Rate	Dislocated		82.4	
Credential Rate	Older Yout		45.0	
Diploma Attainment Rate	Younger You		57.5	
Skill Attainment Rate	Younger You	uth (14-18)	71.1	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

## **Chart 16: Tecumseh Area Partnership**

	Participants Served	Total Available Funding **	Total Expen	ditures
Adults	165	\$447,780	\$364,616	
Dislocated Workers	268	\$599,455	\$482,4	74
Older Youth 19 - 21	52	ФС22 200	£400.00	20
Younger Youth 14 - 18	24	\$633,299	\$408,03	30
Totals	509	\$1,680,534	\$1,255,1	126
Demograph	nics	Adults	Dislocated Workers	Youth
	14 - 20	7	2	61
	21 - 25	23	16	15
	26 - 30	39	22	0
	31 - 35	31	39	0
Ago Distribution	36 - 40	21	38	0
Age Distribution	41 - 45	17	48	0
	46 - 50	13	35	0
	51 - 55	9	33	0
	56 - 60	4	28	0
	61 +	1	7	0
	Less than 12 years	12	25	31
Education	Received Diploma/ GED	77	144	23
	More than 12 years	76	99	22
Gender	Male	37	105	39
	Female	128	163	37
WIA Performance Measur				
	Adul		84.1	
Entered Employment Rate	Dislocated		96.3	
	Older Youtl		100.0	
	Adul		91.1	
Retention Rate	Dislocated		96.7	
	Older Youtl		84.6	
	Younger You	<u> </u>	81.0	
Six Months Earnings	Adul	lts	\$3,473	3
Change	Older Youtl	h (19-21)	\$5,022	
Earnings Replacement Rate	Dislocated	Workers	94.0	
Employment & Credential	Adul		63.8	-
Rate	Dislocated	Workers	67.0	
Credential Rate	Older Youtl	h (19-21)	57.1	
Diploma Attainment Rate	Younger You	uth (14-18)	100.0	
Skill Attainment Rate	Younger You	uth (14-18)	82.1	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

## **Chart 17: Western**

	Participants Served	Total Available Funding **	Total Expen	nditures
Adults	119	\$561,158	\$505,445	
Dislocated Workers	186	\$361,357	\$297,12	25
Older Youth 19 - 21	13	Ф707 <b>Б</b> 02	<b>\$667.2</b>	02
Younger Youth 14 - 18	144	\$707,502	\$667,3	ია 
Totals	462	\$1,630,017	\$1,469,9	953
Demograph	ics	Adults	Dislocated Workers	Youth
	14 - 20	13	3	156
	21 - 25	31	11	1
	26 - 30	18	8	0
	31 - 35	18	21	0
Age Distribution	36 - 40	20	26	0
Age Distribution	41 - 45	6	20	0
	46 - 50	7	35	0
	51 - 55	4	28	0
	56 - 60	1	24	0
	61 +	1	10	0
Education	Less than 12 years	10	19	151
	Received Diploma/ GED	37	111	3
	More than 12 years	72	56	3
Gender	Male	21	52	85
Gender	Female	98	134	72
WIA Performance Measur				
	Adu		87.0	
Entered Employment Rate	Dislocated		93.1	
	Older Yout		83.3	
	Adu		93.2	
Retention Rate	Dislocated		94.7	
retementate	Older Yout		100.0	
	Younger You	uth (14-18)	68.0	
Six Months Earnings	Adu	lts	\$6,83	4
Change Older Youth		h (19-21)	\$4,63	6
Earnings Replacement Rate	Dislocated	Workers	89.3	
Employment & Credential	Adu		71.4	
Rate	Dislocated		80.0	
Credential Rate	Older Yout		70.0	
Diploma Attainment Rate	Younger You		56.0	
Skill Attainment Rate	Younger You	uth (14-18)	76.5	

<sup>\*\*</sup>The amounts mandated by WIA to formula allocate to each WIB for services to participants. Includes administrative 10% and carryin funds available.

## Advance Indiana Retention Rates and ERR

Earning replacement rates (ERR) and retention rates are two of the measurements used to gauge the long-term benefits of Advance Indiana training programs. ERR and retention rates are calculated using total quarterly earnings that employers have submitted to the Indiana Department of Workforce Development (IDWD). Wages may be from more than one employer and will include overtime. Wages earned in another state will lower the retention rate because those wages are not submitted to IDWD.

The retention rate is determined by dividing the number of workers with wages during the fourth quarter after training by the number of workers who completed training. The retention rate for PY 03 (July 1, 2003 to June 30, 2004) was 91% and is four percentage points less that the previous year.

The ERR is a measurement of wage gain. It is calculated by dividing the average quarterly wage for the fourth quarter after training by the average quarterly wage when entering training. An ERR above 100% indicates a wage gain. The ERR for PY 03 was 105% and is slightly lower than the previous year's ERR of 107%.

The table below illustrates the ERR and retention rates starting with PY 03 and ending with PY 99, the first program year that these measures were calculated.

Program Year Comparison	ERR	Retention Rate
PY 03 Closed Grant's Average	105%	91%
PY 02 Closed Grant's Average	107%	95%
PY 01 Closed Grant's Average	103%	91%
PY 00 Closed Grant's Average	111%	94%
PY 99 Closed Grant's Average	112%	92%

On the following pages are ERR and retention rates for each Advance Indiana training project that ended during PY 03. The Advance Indiana umbrella of training programs include:

- Advance Indiana (ADVI)
- Gain Education and Training (GET)
- Incumbent Worker Training (IWT)
- Regional Skill Alliance (RSA)
- Workforce Investment Now (WIN)

	Program	Project	Grant Number	City	ERR (%)	Retention (%)
1	IWT - 45%	ABC of Indiana Apprenticeship Trust - Northeast Indiana	IWT-3-158	Fort Wayne	126.2	89.3
2	IWT - 45%	ABC of Indiana Apprenticeship Trust - Central Indiana	IWT-3a-158	Indianapolis	110.2	90.6
3	IWT - 45%	Ahaus Tool & Engineering	IWT-3-102-B12	Richmond	109.8	100.0
4	IWT - 45%	ALCOA	IVTC-3B-102-1	Newburgh	113.9	96.2
5	IWT - 55%	AM General	IVTC-3B-102-15	Mishawaka	126.3	100.0
6	IWT - 55%	Applied Metals & Machine Works	IWT-3-102-B10	Fort Wayne	123.9	100.0
7	IWT - 45%	ArvinMeritor- Exhaust	IVTC-3B-102-27	Columbus	109.3	100.0
8	IWT - 55%	Bedford Machine and Tool	IWT-3-102-B1	Bedford	111.8	100.0
9	IWT - 45%	C&M Conveyor	IWT-3-102-B5	Mitchell	89.1	100.0
10	IWT - 45%	Cass/Logansport Industrial Alliance	IWT-3a-102-B5	Kokomo	93.0	55.2
11	IWT - 45%	Caterpillar Large Engine Center	IWT-3-102-B11	Lafayette	162.0	100.0
12	IWT - 45%	DaimlerChrysler Corporation- Kokomo Casting Plant	IVTC-3B-102-21	Kokomo	92.9	98.8
13	IWT - 55%	DaimlerChrysler Corporation- Kokomo Transmission Plant 2	IVTC-3B-102-20	Kokomo	124.2	100.0
14	IWT - 55%	DaimlerChrysler Indiana Trans- mission Plant 1	IVTC-3B-102-22	Kokomo	98.1	100.0
15	RSA	Daviess County Growth Council	RSA-3-140	Washington	132.5	100.0
16	IWT - 45%	Decatur Mold	IWT-3a-102-B10	North Vernon	115.7	100.0
17	IWT - 55%	Delphi Delco Electronics Systems	IVTC-3B-102-7	Kokomo	106.1	98.2
18	RSA	East Central Indiana Workforce Investment Board	RSA-1-09	Muncie	177.6	95.0
19	IWT - 55%	Eaton Corporation	IVTC-3B-102-2	Auburn	147.1	100.0
20	IWT - 45%	Eli Lilly & Company	IWT-3a-102-B8	Indianapolis	87.1	100.0
21	IWT - 45%	Federal Mogul	IWT-3a-102-B3	South Bend	92.8	100.0

Continued

	Program	Project	Grant Number	City	ERR (%)	Retention (%)
21	IWT - 45%	Federal Mogul	IWT-3a-102-B3	South Bend	92.8	100.0
22	IWT - 45%	Fort Wayne Newspapers	IWT-3b-102-B1	Fort Wayne	116.8	100.0
23	GET	General Devices Company, Inc.	PIW-2-454	Indianapolis	100.6	98.2
24	IWT - 45%	General Electric Plastics	IWT-3-102-16	Mt. Vernon	119.4	100.0
25	IWT - 55%	General Mills Corporation (Pillsbury)	IVTC-3B-102-8	New Albany	107.7	97.8
26	IWT - 55%	GM Fort Wayne Assembly	IVTC-3B-102-12	Roanoke	109.8	98.9
27	GET	Guardian Automotive Products	PIW-1-445	Ligonier	107.9	93.8
28	GET	Guardian Industries - Auburn	PIW-1-444	Auburn	104.2	94.9
29	IWT - 55%	Guide Corporation	IVTC-3B-102-29	Anderson	96.3	100.0
30	IWT - 55%	Gunite Corporation	IVTC-3B-102-3	Elkhart	114.1	83.3
31	IWT - 55%	Haynes International Inc.	IVTC-3B-102-4	Kokomo	136.8	72.7
32	IWT - 55%	Hubbell Raco, Inc.	IVTC-3B-102-26	South Bend	116.5	100.0
33	IWT - 45%	Huntington County Training Coalition	IWT-3a-102-B6	Fort Wayne	94.0	96.9
34	IWT - 55%	I/N Tek & I/N Kote	IVTC-3D-102-1	New Carlisle	117.2	85.7
35	GET	Indiana Harbor Coke Company	PIW-1-447	East Chicago	117.6	100.0
36	RSA	Indianapolis Private Industry Council	RSA-2-39	Indianapolis	136.5	80.0
37	RSA	Interlocal Association	RSA-2-11	Greenfield	104.1	100.0
38	IWT - 45%	Ispat Inland, Inc.	IWT-3-166	East Chicago	141.3	100.0
39	IWT - 45%	Ivy Tech on behalf of Richmond/ Wayne County Machine Tool	IWT-3-102-B17	Richmond	112.5	62.5
40	IWT - 45%	Ivy Tech on behalf of ICD @ ISG Burns Harbor	IWT-3b-102-B7	Burns Harbor	118.0	100.0
41	IWT - 45%	Ivy Tech on behalf of ICD @ ISG Indiana Harbor	IWT-3b-102-B5	East Chicago	146.0	100.0

Continued

	Program	Project	Grant Number	City	ERR (%)	Retention (%)
42	IWT - 45%	Ivy Tech on behalf of ICD @ Ispat Inland	IWT-3b-102-B6	East Chicago	122.7	97.5
43	IWT - 45%	Ivy Tech on behalf of INTMA Companies	IWT-3-102-B14	Indianapolis	96.0	93.7
44	IWT - 45%	Jacques Diamond Tool & Wheel, LLC	IWT-3-176	Kirklin	92.1	100.0
45	IWT - 45%	Jasper Engine & Transmission - Crawford County Warehouse	IWT-3-102-B3	Levenworth	93.7	89.4
46	IWT - 45%	Jasper Engine & Transmission Dubois County	IWT-3-102-B13	Jasper	100.1	94.4
47	IWT - 45%	K & L Machine and Manufactur- ing Inc	IWT-3a-102-B7	Mishawaka	95.8	100.0
48	ADVI	Kamaya Incorporated	ADVI-3-152	Fort Wayne	118.7	90.0
49	IWT - 45%	Kautex Textron	IWT-3-102-B6	Avilla	111.4	87.5
50	GET	Kimball	PIW-1-451	Borden	96.2	92.3
51	GET	Kimball	PIW-1-450	Salem	115.6	83.3
52	GET	Lake City Enterprise, Inc.	PIW-1-443	Warsaw	83.3	66.7
53	RSA	Lake County Integrated Services Delivery Board	RSA-3-29	Gary	164.5	80.8
54	IWT - 55%	Lear Corporation	IVTC-3B-102-16	Edinburgh	148.5	100.0
55	IWT - 55%	Lear Corporation	IVTC-3B-102-5	Greencastle	1298.6	100.0
56	IWT - 55%	Lock Joint Tube, Inc.	IVTC-3D-102-2	South Bend	151.0	100.0
57	IWT - 45%	M & S Precision Machining Inc	IWT-3-102-B15	Greensburg	127.8	100.0
58	RSA	Madison-Grant WIB	RSA-0-08	Anderson	107.5	93.3
59	RSA	Madison-Grant WIB	RSA-2-08	Anderson	133.0	100.0
60	IWT - 55%	Matthew-Warren	IVTC-3B-102-6	Logansport	106.7	100.0
61	IWT - 55%	Meridian Automotive Systems	IVTC-3B-102-13	Angola	113.2	91.7
62	GET	Meridian Automotive Systems	PIW-2-463	Shelbyville	99.3	91.3

Continued

	Program	Project	<b>Grant Number</b>	City	ERR (%)	Retention (%)
63	IWT - 45%	Metal Technologies, Inc.	IWT-3-102-B4	Bedford	107.9	100.0
64	IWT - 55%	MFD Marion	IVTC-3B-102-17	Marion	89.0	97.0
65	IWT - 45%	MPI Indiana Fineblanking	IWT-3-102-B7	Knox	114.5	100.0
66	IWT - 45%	National Conference of Insurance Guaranty Funds (NCIGF)	IWT-3-173	Indianapolis	117.8	100.0
67	IWT - 55%	Owens-Illinois, Inc.	IVTC-3D-102-3	Lapel	107.4	100.0
68	GET	Pearson Education	PIW-0-438	Indianapolis	107.1	89.4
69	IWT - 45%	Plastics Solutions, Inc	IWT-3-102-B2	South Bend	67.8	100.0
70	IWT - 45%	PTS Electronics Corporation	IWT-3-102-B8	Bloomington	80.2	31.9
71	ADVI	QuickCut, Inc.	ADVI-3-187	Fort Wayne	124.2	66.7
72	IWT - 45%	Red Gold, Inc.	IWT-3b-102-B2	Elwood	105.6	100.0
73	GET	Remy Logistics	PIW-1-446	Anderson	124.2	71.4
74	IWT - 55%	Sonoco	IVTC-3D-102-4	Edinburgh	105.0	100.0
75	RSA	Southeastern Indiana Workforce Investment Board	RSA-1-13	Madison	88.0	94.0
76	RSA	Southern Seven Workforce Investment Board	RSA-1-71	New Albany	113.2	96.4
77	RSA	Southern Seven Workforce Investment Board	RSA-2-85	New Albany	117.6	100.0
78	RSA	Southwestern Indiana Workforce Investment Board	RSA-2-16	Evansville	123.0	66.7
79	RSA	Southwestern Indiana Workforce Investment Board	RSA-1-16	Evansville	112.8	100.0
80	RSA	Southwestern Indiana Workforce Investment Board	RSA-0-16	Evansville	113.9	96.2
81	IWT - 55%	Stant Manufacturing Inc	IVTC-3B-102-28	Connersville	95.6	100.0
82	WIN	TECH Smart / Indpls. Private Industry Council	WR-0-39	Indianapolis	126.4	75.0

Continued

	Program	Project	Grant Number	City	ERR (%)	Retention (%)
83	RSA	The Center of Workforce Innovations, Inc.	RSA-1-76	Valparaiso	105.1	84.2
84	RSA	The Center of Workforce Innovations, Inc.	RSA-3-76	Valparaiso	105.4	71.4
85	IWT - 45%	ThyssenKrupp	IWT-3a-102-B4	Tell City	96.3	97.4
86	IWT - 55%	Tower Automotive	IVTC-3D-102-5	Corydon	84.0	85.3
87	GET	Valeo Sylvania LLC	PIW-1-448	Seymour	104.6	100.0
88	IWT - 55%	Visteon	IVTC-3B-102-9	Bedford	99.5	100.0
89	IWT - 45%	Visteon	IWT-3a-102-B1	Connersville	81.7	100.0
90	IWT - 55%	Wabash Industrial Alliance	IVTC-3A-102	Kokomo	100.2	94.9
91	IWT - 55%	Whirlpool Corporation-Evansville Division	IVTC-3B-102-10	Evansville	106.1	94.8

**Active Grants** – Grants with businesses that are still working toward their outcomes during the current program year, Program Year 2004.

### **Adult Employment and Credential Rate (WIA Performance Measurement)**

Of adults who received training services: Number of adults who were employed in the first quarter after exit and received a credential by the end of the third quarter after exit divided by the number of adults who exited services during the quarter. To calculate this rate, the time period used was October 2003 through September 2004.

#### Adult Entered Employment Rate (WIA Performance Measurement)

Of those who are not employed at registration: Number of adults who have entered employment by the end of the first quarter after exit divided by the number of adults who exit during the quarter. To calculate this rate, the time period used was October 2003 through September 2004.

### **Adult Retention Rate At Six Months (WIA Performance Measurement)**

Of those who are employed in the first quarter after exit: Number of adults who are employed in the third quarter after exit divided by the number of adults who exit during the quarter. To calculate this rate, the time period used was April 2003 through March 2004.

#### Adult Average Earnings Change in Six Months (WIA Performance Measurement)

Of those who are employed in the first quarter after exit: Total post-program earnings (earnings in quarter 2 + quarter 3 after exit) minus pre-program earnings (earnings in quarter 2 + quarter 3 prior to registration) divided by the number of adults who exit during the quarter. To calculate this rate, the time period used was April 2003 through March 2004.

**Advance Indiana** – The term for a series of incumbent worker-training programs. Programs included: Gain Education and Training (GET), Regional Skill Alliance (RSA), Skilled Trades Apprenticeship (STA), Workforce Investment Now (NOW), Advance Indiana (ADVI) and Incumbent Worker Training (IWT).

**Building Trades Program** – A training program which provides an exceptionally comprehensive craft-related instruction program and general education courses in construction trades. The program blends traditional apprenticeships with a college-level curriculum. Workers who successfully complete the program can achieve journey worker status in their particular trade as well as an Associate degree.

**Closed-out Grants** – Grants that were closed out during the previous program years.

**Dislocated Worker Earnings Replacement Rate in Six Months (WIA Performance Measure)** Of those who are employed in the first quarter after exit: Total post-program earnings (earnings in quarter 2 + quarter 3 after exit) divided by the pre-dislocation earnings (earnings in quarter 2 + quarter 3 prior to dislocation. To calculate this rate, the time period used was April 2003 through March 2004.

#### Dislocated Worker Employment & Credential Rate (WIA Performance Measure)

Of dislocated workers who received training services: Number of dislocated workers who were employed in the first quarter after exit and received a credential by the end of the third quarter after exit divided by the number of dislocated workers who exited services during the quarter. To calculate this rate, the time period used was October 2003 through September 2004.

### **Dislocated Worker Entered Employment Rate (WIA Performance Measure)**

Number of dislocated workers who have entered employment by the end of the first quarter after exit divided by the number of dislocated workers who exit during the quarter. To calculate this rate, the time period used was October 2003 through September 2004.

### Dislocated Worker Retention Rate at Six Months (WIA Performance Measure)

Of those who are employed in the first quarter after exit: Number of dislocated workers who are employed in the third quarter after exit divided by the number of dislocated workers who exit during the quarter. To calculate this rate, the time period used was April 2003 through March 2004.

**Earnings Replacement Rate (ERR)** – A measurement that is used to determine wage change. For Advance Indiana grants, the ERR is determined by dividing average quarterly wages earned in the fourth quarter after training is completed by the average quarterly wages earned in the entrance quarter.

**Indiana Plan** – An organization that provides pre-apprenticeship training to woman, minorities, and disadvantaged workers in basic construction related skills, and classroom training. Training includes: applied construction mathematics, spatial relations, and mechanical reasoning.

**North American Free Trade Agreement (NAFTA)** – A federal training program similar to Trade Adjustment Assistance (TAA) that assists workers in companies affected by imports from Mexico or Canada or by shifts in production to those countries.

Older Youth Credential Rate (19-21) - (WIA Performance Measurement) The number of older youth who are in employment, postsecondary education, or advanced training in the first quarter after exit and received a credential by the end of the third quarter after exit divided by the number of older youth who exit during the quarter. To calculate this rate, the time period used was October 2003 through September 2004.

#### Older Youth Entered Employment Rate (19-21) (WIA Performance Measurement)

Of those who are not employed at registration and who are not enrolled in postsecondary education or advanced training in the first quarter after exit: Number of older youth who have entered employment by the end of the first quarter after exit divided by the number of older youth who exit during the quarter. To calculate this rate, the time period used was October 2003 through September 2004.

Older Youth Average Earnings Change in Six Months (19-21) (WIA Performance Measurement) Of those who are employed in the first quarter after exit and who are not enrolled in postsecondary education or advanced training the third quarter after exit: Total post-program earnings (earnings in quarter 2 + quarter 3 after exit) minus pre-program earnings (earnings in quarter 2 + quarter 3 prior to registration) divided by the number of older youth who exit during the quarter. To calculate this rate, the time period used was April 2003 through March 2004.

Older Youth Retention Rate at Six Months (19-21) (WIA Performance Measurement) Of those who are employed in the first quarter after exit and who are not enrolled in postsecondary education or advanced training in the third quarter after exit: Number of older youth who are employed in third quarter after exit divided by the number of older youth who exit during the quarter. To calculate this rate, the time period used was April 2003 through March 2004.

**Program Year** – The time period starting July 1 and ending June 30.

**PY02** – The time period starting July 1, 2002 and ending June 30, 2003.

PY03 - The time period starting July 1, 2003 and ending June 30, 2004.

**PY04** - The time period starting July 1, 2004 and ending June 30, 2005.

**Retention Rates** – One of the measurements used to gauge long-term benefits of DWD training programs. Retention rates are calculated by analyzing wage data one year after the completion of training. Workforce Investment Act (WIA) retention rates are listed separately.

**Reporting Period** – All Department of Workforce Development training activities that occur between July 1, 2004 and June 30, 2005 (PY04).

**Trade Adjustment Assistance (TAA)** – A federal reemployment program established by the Trade Act of 1974 to assist workers who have jobs that are impacted by increased imports from, or shift in production to, foreign countries.

**Unemployment Insurance Wage Database** – The repository for all wage data from the Unemployment Insurance's quarterly tax reports submitted by employers.

### WIA Performance Measure Results - See specific listing for explanation of measure

Adult Employment & Credential Rate Adult Entered Employment Rate Adult Retention Rate Adult Six Months Earnings Change

Dislocated Worker Earnings Replacement Rate
Dislocated Worker Employment & Credential Rate
Dislocated Worker Entered Employment Rate
Dislocated Worker Retention Rate

Older Youth (19-21) Six Months Earnings Change Older Youth (19-21) Entered Employment Rate Older Youth (19-21) Retention Rate

Younger Youth Diploma Attainment Rate for (14-18) Younger Youth (14-18) Retention Rate Younger Youth (14-18) Skill Attainment Rate

**Workforce Investment Act** – Federal legislation designating regional workforce service areas based on population, workforce commuting patterns, economic development, and other demographic considerations to provide core, intensive, and training services based on local needs. The goal of the Workforce Investment Act is to increase the employment, retention, and earnings of participants, and increase occupational skill attainment by participants, and, as a result improve the quality of the workforce, reduce welfare dependency, and enhance the productivity and competitiveness of the Nation.

### Younger Youth Diploma Attainment Rate (14-18) (WIA Performance Measurement)

Of the younger youth who register without a diploma or equivalent: The number of younger youth who attained a secondary school diploma or equivalent by the end of the first quarter after exit divided by the number of younger youth who exit during the quarter (except those still in secondary school at exit). To calculate this rate, the time period used was April 2003 through March 2004.

### **Younger Youth (14-18) Retention Rate (WIA Performance Measurement)**

The number of younger youth found in one of the following categories in the third quarter following exit:

- postsecondary education
- advanced training
- employment
- military service
- qualified apprenticeships

Divided by the number of younger youth who exit during the quarter (except those still in secondary school at exit). To calculate this rate, the time period used was April 2003 through March 2004.

### Younger Youth (14-18) Skill Attainment Rate (WIA Performance Measurement)

Of all in-school youth and any out-of-school youth assessed to be in need of basic skills, work readiness skills, and/or occupational skills: Total number of basic skills goals attained by younger youth plus number of work readiness skills goals attained by younger youth plus number of occupational skills goals attained by younger youth divided by the total number of basic skills goals plus the number of work readiness skills plus the number of occupational skills goals set. To calculate this rate, the time period used was April 2003 through March 2004.